

# U.S.-Africa Private Sector Health Forum

the private sector: the missing piece in African health care



**November 20-21, 2008**

The Washington Court Hotel | Washington, D.C.

THE CORPORATE COUNCIL ON  
**AFRICA**  
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its medicines and vaccines  
and to ensure that patients  
have access to them.

No matter where  
the patient lives.  
We believe public-private  
partnerships play  
a critical role in  
making this happen.

Merck is proud to  
support the programs  
of the Corporate  
Council on Africa.

To learn more about Merck's commitment to corporate responsibility,  
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November 20, 2008

Dear U.S.-Africa Private Sector Health Forum Participant:

Welcome to Washington, D.C., and the 2008 Corporate Council on Africa U.S. - Africa Private Sector Health Forum.

This forum brings together leading members from the African and American business communities, African and American public officials, and representatives from international financial institutions to provide you with essential information on private sector investments in health care for Africa. As our inaugural effort, the Forum offers attendees a broad and informative program covering the spectrum of current and future health care investments on the continent.

The 2008 U.S. – Africa Private Sector Health Forum will highlight opportunities in private sector health care delivery in Africa, including medical franchising models, pharmaceutical manufacturing, distribution and retail sales, medical technology solutions, pharmacology and biotechnology applications, health care infrastructure and facilities development, access to leveraged partnerships and innovative financing mechanisms, health insurance and risk pooling models, human capacity development and leading examples of social entrepreneurship.

On behalf of the Corporate Council on Africa and our Board of Directors, the U.S. - Africa Private Sector Health Forum Planning Committee and our entire staff, we would like to express our gratitude to all of the corporations, business enterprises, public officials, CCA members, meeting participants, and sponsors of the 2008 Forum. Your support underscores the growing importance of private sector investments in African health care.

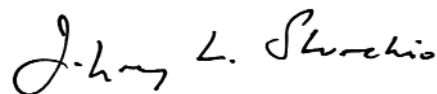
We trust that you will engage your peers and partners while you are in Washington, D.C. and that these discussions will continue beyond this forum and into the upcoming 2009 U.S. – Africa Business Summit next September.

Thank you for your continuing support of the Corporate Council on Africa. Our hope is that you find the 2008 U.S.-Africa Private Sector Health Forum a valuable experience and we look forward to your active involvement over the next two days.

Sincerely,



Stephen Hayes  
President and CEO  
The Corporate Council on Africa



Jeffrey Sturchio  
Chairman,  
The Corporate Council on Africa  
&  
Vice President,  
Corporate Responsibility  
Merck & Co., Inc.



# U.S.-Africa Private Sector Health Forum

## November 20-21, 2008

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## Agenda

**THURSDAY, NOVEMBER 20, 2008**

**7:30 AM - 5:30 PM FORUM REGISTRATION**  
*THE WASHINGTON COURT HOTEL,  
 ATRIUM FOYER*

**PLEASE WEAR YOUR FORUM BADGE TO GAIN  
 ADMITTANCE TO THE PLENARY SESSIONS  
 AND FORUM WORKSHOPS.**

**8:00 AM - 8:30 AM CONTINENTAL BREAKFAST**  
*ATRIUM BALLROOM*

**8:30 AM - 8:45 AM OPENING REMARKS**  
*ATRIUM BALLROOM*

Carol Thompson  
 Deputy Assistant Secretary of State  
 for African Affairs

**8:45 AM - 10:15 AM OPENING PLENARY**  
*ATRIUM BALLROOM*

### **AFRICAN PRIVATE HEALTH CARE: A GROWING INVESTMENT SECTOR**

#### **DESCRIPTION**

Though varying by size and by country, the private health sector in Sub-Saharan Africa is surprisingly large and constitutes an important, diverse component of the region's health care systems. Governments are increasingly recognizing the private sector as a partner in the search for better health outcomes while donors and entrepreneurs are responding to the overwhelming demand with appropriate innovations. The session panelists will highlight various investment opportunities and profile the private sector health investment market in Africa today.

#### **SPEAKERS**

- H.E. Bience P. Gawanas, Commissioner for Social Affairs, African Union (invited)
- Dr. Jeffrey Sturchio, Chairman, The Corporate Council on

- Africa, Vice President of Corporate Responsibility, Merck & Co., Inc. and President, the Merck Foundation
- Dr. Ernest Madu, Founder, Heart Institute of West Africa
- Dr. Debrework Zewdie, Director, Global HIV/AIDS Program, The World Bank

#### **MODERATOR**

- Guy Ellena, Director, Health and Education, IFC

**10:15 AM - 10:30 AM NETWORKING COFFEE BREAK**  
*ATRIUM FOYER*

**10:30 AM - 12:00 PM CONCURRENT MORNING  
 WORKSHOPS**

#### **WORKSHOP I**

**INNOVATIVE SOLUTIONS TO THE HEALTH WORKER  
 SHORTAGE**  
*ASHLAWN*

#### **DESCRIPTION**

The challenges in Africa's health infrastructure and human capacity development are well documented. According to the recent Global Health Workforce Alliance report, "Scaling Up, Saving Lives," the number of health workers currently being trained falls far below what is needed to meet international health goals. This session will discuss innovative private sector efforts to address this issue.

#### **SPEAKERS**

- Elaine C. Mackenzie, President and CEO, Health Careers of America
- Ummoro Adano, Senior HR Management Systems Advisor, The Capacity Project (MSH), Capacity Kenya Point Person
- Conrad Person, Director of International Programs and Product Giving, Johnson & Johnson
- Michael Matsiko, Executive Director, Uganda Private Midwives Association



**MODERATOR**

- Françoise Armand, Senior Associate/Private Sector Partnerships Advisor, Abt Associates

**WORKSHOP V**

**POLICY ENVIRONMENT AND MARKET INCENTIVES**

*SAGAMORE HILL*

**DESCRIPTION**

Private sector investments in health in Africa are frequently hindered by regulatory policies and investment environments that are not perceived as conducive to investment or supportive of adequate returns on investment. This workshop will discuss U.S. and African investment policy environments and market incentives necessary to enhance private sector health care investments in Africa.

**SPEAKERS**

- Marianne Guérin-McManus, Senior Counsel, Commercial Law Development Program , Office of the General Counsel, U. S. Department of Commerce
- Dr. Hannah E. Kettler, Senior Program Officer, Global Health Policy and Finance, Bill and Melinda Gates Foundation
- Dr. Jeffrey Moe, Senior Director, Business Development, Duke University - Fuqua School of Business
- Dr. Frank Goodrich Feeley, Associate Professor, Department of International Health, Center for Health and Development-Boston University School of Public Health

**MODERATOR**

- Marty Makinen, Managing Director, Results for Development

**WORKSHOP VI**

**SUSTAINING CORPORATE SUCCESS THROUGH ETHICAL LEADERSHIP**

*MADISON*

**DESCRIPTION**

The manner in which a company manages its economic, social and environmental relationships and the way it engages its stakeholders (shareholders, employees, customers, business partners, governments and communities) have an impact on the company's long-term success. In this workshop, panelists will discuss the benefits of corporate citizenship health portfolios and their impact on the private sector and the communities in which they operate.

**SPEAKERS**

- Jeff Richardson, Vice President, Global AIDS Care, Abbott Fund
- Paurvi Bhatt, Director of HIV/AIDS Prevention, Treatment and Care, Levi-Strauss & Co.
- Renuka Gadde, Director of Global Health, Becton, Dickinson and Company
- Mark E. Chiaviello, Director, Corporate and Investment Banking, Standard Bank of South Africa

**MODERATOR**

- Dr. Leslie Mancuso, President and CEO, Jhpiego

**3:30 PM - 4:00 PM**

**NETWORKING COFFEE BREAK**

*EXECUTIVE ROOM*

**4:00 PM - 5:30 PM**      **AFTERNOON PLENARY**  
*SPRINGWOOD*

**AFRICAN PRIVATE HEALTH INSURANCE: LONG-TERM GROWTH AND INVESTMENT OPPORTUNITIES**

**DESCRIPTION**

Private health insurance accounts for twenty to thirty percent of health care expenditures while covering only three to seven percent of the population. Employer-managed health plans, workplace clinics and emerging HMO industries in Sub-Saharan Africa make up the core of risks pooling arrangements while micro-health insurance, health savings accounts, and health credits play a minimal, but growing role in Sub-Saharan African society. These mechanisms present long-term growth and investment opportunities which the panelists will discuss along with other insurance models in practice today in Africa.

**SPEAKERS**

- Scott Hillstrom, Chairman of the Board and Co-Founder, HealthStore Foundation
- Dr. Peter Botha, CEO, Liberty Health
- Steve Maina, Group Head of Strategy, AAR Holdings Limited
- Onno Schellekens, Managing Director, PharmAccess Foundation, and Investment Fund for Health in Africa (IFHA)

**MODERATOR**

- Dr. Charles C. Griffin, Senior Fellow, Global Economy and Development, The Brookings Institution

**6:00 PM - 8:00 PM**      **COCKTAIL RECEPTION**  
*CAPITOL & SENATE*

**FRIDAY, NOVEMBER 21, 2008**

**7:30 AM - 2:00 PM FORUM REGISTRATION**  
*THE WASHINGTON COURT HOTEL,  
 Downstairs Foyer*

**PLEASE WEAR YOUR FORUM BADGE TO GAIN  
 ADMITTANCE TO THE PLENARY SESSIONS  
 AND FORUM WORKSHOPS.**

**8:00 AM - 8:30 AM CONTINENTAL BREAKFAST**  
*BALLROOM FOYER*

**8:30 AM - 10:00 AM MORNING PLENARY**  
*BALLROOM II & III*

**FINANCING FOR HEALTH IN AFRICA****DESCRIPTION**

Accessing financial resources is often a significant barrier to market entry in Africa. As the African health sector attracts greater interest from investors, various institutions are responding by creating innovative financial mechanisms including funds targeting health related businesses and/or small and medium sized enterprises. This plenary offers the opportunity to learn about the various financial mechanisms available for new investors in the health sector in Africa today.

**SPEAKERS**

- Tom Haslett, CEO, Seven Seas Capital Management, LLC
- Daniel Runde, Head of Partnership Development, IFC
- Onike Nicol-Houra, Information and Communication Officer, Private Sector Operations, African Development Bank
- Diana Jensen, Senior Investment Officer, OPIC
- Anthony Carroll, Consultant to IFHA, Manchester Trade

**MODERATOR**

- Wayne Farmer, Managing Director, Arabella Philanthropic Investment Advisors

**10:00 AM - 10:30 AM NETWORKING COFFEE BREAK**  
*EXECUTIVE ROOM*

**10:30 AM - 12:00 PM CONCURRENT MORNING  
 WORKSHOPS**

**WORKSHOP VII  
 MEDICAL TECHNOLOGY: SOLUTIONS FOR AFRICAN  
 HEALTH CHALLENGES**  
*SAGAMORE HILL*

**DESCRIPTION**

Appropriate medical technologies are critical components in providing effective and efficient health care in Africa. This panel highlights the opportunities and challenges for companies specializing in the development and sale of medical technologies in Africa. The importance of introducing appropriate and efficient medical technologies to meet the specific health needs of Africans will also be addressed.

**SPEAKERS**

- Dr. Petra B. Krauledat, Chief Executive Officer, Point Care Technologies
- Dr. Trevor Gunn, Director, International Relations, Medtronic
- Stephen Mburu, Market Development Manager - East Africa, Johnson & Johnson Professional Export
- Diane Willkens, President and CEO, Development Finance International, on behalf of Philips Electronics

**MODERATOR**

- Thomas Maeder, Executive Director, Medical Technology Learning Institute (MTLI), AdvaMed

**WORKSHOP VIII  
 LEVERAGING RESOURCES FOR PRIVATE SECTOR  
 PROVISIONS**  
*ASHLAWN*

**DESCRIPTION**

Public-private partnerships and other forms of leveraged resources, are creating a unique opportunity for the expansion of the private provision of health care in Africa, catalyzing private sector leadership, innovation and efficiency to improve health care outcomes. Panelists will discuss various partnership and investment models and their impact on private sector investment in health care for Africa.

**SPEAKERS**

- Dr. John Sargent, President and Co-founder, BroadReach Healthcare
- Dr. Adel Chaouch, Director, Corporate Social Responsibility, Marathon Oil Corporation

- Dr. Bart Vander Plaetse, CEO, Apparel Lesotho Alliance to Fight AIDS (ALAFA)
- Dr. Paul Antony, Chief Medical Officer, Pharmaceutical Research and Manufacturers of America (PhRMA)

**MODERATOR**

- Barbara Addy, Chief of Party, Health Initiatives for the Private Sector, USAID/Uganda

**WORKSHOP IX  
SOCIAL ENTREPRENEURSHIP  
MADISON**

**DESCRIPTION**

Entrepreneurs are essential drivers of innovation. In the business world, they act as engines of growth, harnessing opportunity to fuel economic advancement. Social entrepreneurs act similarly, tapping inspiration and creativity to challenge established, but fundamentally inequitable systems. This workshop will focus on examples of social entrepreneurs that have pioneered innovative and systemic approaches to meet the health needs of the “bottom of the pyramid” and stimulated economic growth and innovation at the same time.

**SPEAKERS**

- Patrick Alubbe, Country Director/Kenya, WaterPartners International
- Joe McKee, Head of Research and Idea Generation, Cause Investments
- Dale Jones, CEO, PlayPumps International
- Omer Imtiazuddin, Health Portfolio Manager, Acumen Fund

**MODERATOR**

- Holly Wise, President, Wise Solutions, LLC

**12:00 PM - 2:00 PM NETWORKING LUNCH  
BALLROOM FOYER**

**1:00 PM - 1:30 PM LUNCHEON REMARKS**  
Dr. Kent R. Hill, Assistant Administrator for Global Health, USAID (Invited)

**2:00 PM - 3:30 PM CONCURRENT AFTERNOON WORKSHOPS**

**WORKSHOP X  
PHARMACOLOGY AND BIOTECHNOLOGY INVESTMENTS FOR HEALTH IN AFRICA  
SAGAMORE HILL**

**DESCRIPTION**

The process of adding value to natural resources in Africa through the use of science and technology is quickly becoming an area of investment for private sector companies in Africa. This workshop will discuss the role of pharmacology and biotechnology in addressing health care needs on the continent as well as various opportunities for investment in this sector, including ingredient sourcing, and the development, production and distribution of specific pharmacological compounds.

**SPEAKERS**

- Dr. Joe Molete, CEO, BioPAD
- Dr. Peter A. Singer, Senior Scientist and Professor of Medicine, McLaughlin-Rotman Centre for Global Health, University Health Network, University of Toronto
- Osagie Imasogie, Senior Managing Partner, Phoenix IP Ventures LLC

**MODERATOR**

- Dr. Michelle McMurry, Director, Health, Biomedical Science, and Society Initiative (HBSS), The Aspen Institute

**WORKSHOP XI  
INCENTIVES FOR PRIVATE SECTOR PROVISION OF HEALTH  
ASHLAWN**

**DESCRIPTION**

Most African countries have a growing private sector in health care, especially in health care delivery. Continuing to engage these providers requires incentives that will motivate the private sector to become involved in public health programs. This workshop focuses on the range of public policies and implementation strategies underway in Africa that have been successful in mobilizing private delivery of health services and products.

**SPEAKERS**

- John Larkin, Principal, Booz Allen Hamilton
- Michael Gehron, Public-Private Partnerships, USAID/Tanzania

- Dr. Ladi Awosika, CEO, Total Health Trust
- Dr. Andrew Barrer, Executive Director, U.S. Coalition for Child Survival

**MODERATOR**

- Leslie Flinn, Managing Director of Healthcare & Human Capacity Practice, Emerging Markets Group

**WORKSHOP XII  
ICT SOLUTIONS FOR AFRICAN HEALTH CARE  
MADISON**

**DESCRIPTION**

This workshop will highlight innovative private sector solutions offered by ICT providers and associated private sector businesses including hardware and software solutions to health care worker shortages, medical information management and rural/community service provision, distance learning and a myriad of other ICT-based products that create and extend health care infrastructure throughout Africa.

**SPEAKERS**

- Mark Landry, Senior Informatics Specialist, PEPFAR Strategic Information Division, Office of the Global AIDS Coordinator
- Claire Thwaites, Head of The Vodafone Foundation & United Nations Foundation Technology Partnership, United Nations Foundation
- Fran Quigley, Director of Operations of the IU-Kenya Partnership (AMPATH), Indiana University School of Medicine and the Moi University School of Medicine
- Alice T. Liu, Principal and Founder, Emerging ICT Group

**MODERATOR**

- Nii Simmonds, African Blogger, Nubian Cheetah eHealth Blog

**3:30 PM - 4:00 PM      NETWORKING COFFEE BREAK  
EXECUTIVE ROOM**

**4:00 PM-5:30 PM      CLOSING PLENARY  
HEALTH CARE FRANCHISING  
Ballroom II & III**

**DESCRIPTION**

Private sector health franchises in Africa have developed in response to the demand for peri-urban and rural access to health care services and facilities, and they play an important role in the health care marketplace in Africa. The panelists' presentations will illustrate successful franchising models to increase health care access, assure quality products, and develop private sector-led markets for health in Africa.

**SPEAKERS**

- Alex Banful, Managing Director, Ghana Social Marketing Foundation International
- Dr. Gunther Faber, CEO, HealthStore Foundation
- Romuald Mbwasi, Senior Technical Advisor, MSH
- Michael Seid, Founder/Managing Director, Michael Seid & Associates

**MODERATOR**

- Dr. Ruth Berg, Project Director, Private Sector Partnerships-One, Abt Associates

**5:30 PM - 5:45 PM      CLOSING REMARKS  
Stephen Hayes, CEO and President,  
The Corporate Council on Africa**

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## Speaker Biographies

### **UMMORO ADANO**

SENIOR HR MANAGEMENT SYSTEMS  
ADVISOR, CAPACITY KENYA POINT PERSON  
THE CAPACITY PROJECT (MSH)

A Kenyan national, Mr. Adano currently works as Senior Human Resource Management Systems Advisor with the Capacity Project, a 5 year global effort funded by USAID and led by IntraHealth International that seeks to address the crisis in human resources facing health systems in low and middle income countries. Mr. Adano is seconded by Management Sciences for Health (MSH) to work full time on the project located in Chapel Hill, North Carolina. Mr. Adano provides strategic leadership and technical assistance to several country programs, especially in the design, development and implementation of innovations in HR systems strengthening, HR leadership and management and data driven decision making. Before that Mr. Adano worked as Senior Program Officer in the Nairobi Regional Office of the MSH/USAID global Management and Leadership Development Program in the health sector. He is a social development specialist with experience in HR policy and systems development, program management, capacity building, HIV/AIDS impact assessments on health workers, leadership development, training, and supervision systems. He has lived and worked in several countries in Africa managing development projects and providing technical assistance in the conceptual design, development and implementation of projects in the social sector (education, health and public sector management). He has worked for several international organizations including the British Council and the Department for International Development (DFID), UK. Mr. Adano earned a Masters degree in health policy, planning and financing from the London School of Economics and Political Science (UK) and a Bachelors degree (First class honors) in education from the University of Kent at Canterbury (UK). He also received a merit diploma from the London School of Hygiene and Tropical Medicine.

### **BARBARA ADDY**

CHIEF OF PARTY  
HEALTH INITIATIVES FOR THE PRIVATE SECTOR,  
USAID/UGANDA

Ms. Barbara Addy is a seasoned development professional with extensive experience with USAID and in the private sector. She currently serves as the Chief of Party on the USAID Uganda HIPS (Health Initiatives for the Private Sector) Project (\$14.5 M), which works with Ugandan companies to design and implement health programs for employees, dependents and surrounding community members. Previously, she was the

Senior Advisor to USAID's Office of Development Partners, Private Sector Alliances where she supported USAID's Global Development Alliance model. In this role, she provided strategic direction and technical assistance to USAID country programs and Washington, DC Bureaus on the creation of sustainable partnerships with the private sector. Ms. Addy developed policy guidance on private sector outreach, partnership negotiations, due diligence, financial structuring and reporting, and was responsible for relationship management with multinational companies, foundations, donors and NGOs. She managed USAID grants to organizations promoting public-private partnership building; the annual incentive fund competition for Africa and the Global Health Bureaus; the African Regional Alliance builders; and the promotion of the USAID Global Development Alliance model. Earlier, Ms. Addy served as the Senior Technical Advisor to USAID's Bureau for Global Health where she oversaw several multi-million dollar USAID contracts and grants, including the Private Sector Program (PSP), Banking on Health, and the Management and Leadership Program. Ms. Addy launched and managed the Global Health Bureau's Public Private Alliance Taskforce aimed at leveraging private sector resources and competencies to achieve development goals. Before she joined USAID, Ms. Addy worked for EMG's predecessor, Deloitte Touche Tohmatsu Emerging Markets, where she launched the Healthcare Practice.

### **PATRICK OMUYEYI ALUBBE**

COUNTRY DIRECTOR/KENYA  
WATERPARTNERS INTERNATIONAL

Patrick was born and raised in Kenya and is married with three children. He holds a Diploma and Bachelors Degree in Water Engineering. Patrick has 21 years experience in Water and Sanitation Sector attained through his work both with international and local NGOs and the public sector. During the period he has worked in the WATSAN sector he focused on low cost community water supplies and sanitation using appropriate technologies. This has given him further experience on designs, management and operation of both urban and community water supplies. Patrick has worked with the Ministry of Water and Irrigation before joining Sustainable Aid in Africa, a local water and sanitation NGO, where he was in charge of technical operations. He later joined Water Partners international as a Regional Director representing WaterPartners interests in the East African region for the past two years.

**DR. PAUL ANTONY**

CHIEF MEDICAL OFFICER  
PHARMACEUTICAL RESEARCH AND MANUFACTURERS OF  
AMERICA (PhRMA)

Paul Antony, MD, MPH is the Chief Medical Officer at the Pharmaceutical Research and Manufacturers of America (PhRMA). In this role, Dr. Antony serves as PhRMA's principal advocate on all health care and medical policy issues. Dr. Antony is board-certified by the American Board of Preventive Medicine and joined PhRMA after serving in the United States Navy as Flight Surgeon and Senior Medical Officer for the Marine One Presidential Helicopter Squadron. He received his Doctor of Medicine and Master of Public Health degrees from the George Washington University Medical Center and now serves on their faculty in the department of Microbiology, Immunology, and Tropical Medicine. Prior to attending medical school, he earned an MBA from Harvard Business School, and received a Bachelor of Science degree in biomedical engineering from Johns Hopkins University. Dr. Antony was a 1993-1994 White House Fellow serving in the Executive Office of the President. He continues to treat patients as a reservist in the U.S. Navy and is a member of the American Medical Association and the American College of Preventive Medicine.

**FRANÇOISE ARMAND**

SENIOR ASSOCIATE/PRIVATE SECTOR PARTNERSHIPS  
ADVISOR  
ABT ASSOCIATES

Françoise Armand is Senior Associate/Private Sector Partnerships Advisor at Abt Associates, where she manages several projects involving public-private partnerships for the achievement of specific strategic health goals. From 2004 to 2007, she was the Director of Social Marketing and Pharmaceutical Partnerships on the USAID-funded Private Sector Partnerships-One project managed by Abt Associates. Prior to this, she served as Senior Technical Advisor for Social Marketing on the Commercial Market Strategies (2001-2004) and as Senior Marketing Manager for Population Services international (PSI) (1998-2000). Ms. Armand's experience includes applying commercial approaches to public health programs to increase access to needed health products and services. She has provided technical assistance and training to various organizations and donor-funded programs in the area of behavior change communication, product distribution and marketing in Africa, Asia, Eastern Europe, Central Asia, and Latin America. She has developed papers and presentations on various issues relating to social marketing and reproductive health, such as contraceptive security, integration of HIV prevention and family planning, adolescent reproductive health programs, and program sustainability. As a Partnerships Director on PSP-One, she has spearheaded the increased involvement of Asian generic manufacturers in contraceptive security initiatives in developing markets,

including facilitating the registration and distribution of Indian-made mid-price contraceptive brands in Africa. She has completed several assessments for USAID missions that explored opportunities for partnering with pharmaceutical companies in several countries, and helped developed guidelines for involving the private sector in reproductive health programs in the Eastern Europe and Eurasia region. Before joining the world of international development, Ms. Armand worked for L'OREAL, a French cosmetic and pharmaceutical group. As a marketing and export development specialist, she managed distribution contracts and developed market penetration strategies for the North America travel retail business and for domestic markets in Central America, the Caribbean and Southern Europe. She has a B.A. in International Affairs from the Ecole Supérieure de Commerce, Nice, France, and an M.B.A. (International Marketing and Finance) from the University of Miami School of Business.

**DR. LADI AWOSIKA**

CEO  
TOTAL HEALTH TRUST

Dr. Ladi Awosika is a general medical practitioner and CEO of Total Health Trust, the pioneer HMO in Nigeria. Total Health Trust is involved with strengthening Private Provision within the health care delivery system. He has been involved in advocacy for recognition of the role of the Private Sector in Health in Nigeria since 1990. He was co-founder of the Guild of Medical Directors, Nigeria, serves on the Board of Trustees of Health Reform Foundation of Nigeria. He has served on several Committees of the Federal Ministry of Health for health insurance and health sector reform. He was party to the advocacy and eventual development of PPP Policy in Health in Nigeria. He served on the Governing Council of the National Health Insurance Scheme (2005-2007) and is Fellow, Institute of Directors (Nigeria). He serves on the Human Capital Commission of the Nigeria Economic Summit Group. Dr. Awosika is a member of the Nigeria- American Chamber of Commerce, the Danish-Nigeria Chamber and the South Africa Chamber of Commerce.

**GEORGE W. BAGUMA**

MARKETING DIRECTOR  
QUALITY CHEMICAL INDUSTRIES LTD.

George Baguma has over 15 years of experience in large business groups and multinationals in Uganda, particularly in sales and marketing. He has successfully co-founded two companies and steered them to growth and prosperity. In his current roles at Quality Chemical Industries Ltd., Mr. Baguma is responsible for planning, marketing, and distribution of products, promoting Quality Chemical Industries Ltd.'s corporate image, and the company's strategic division. Prior to co-founding Quality Chemical

Industries Ltd., Mr. Baguma worked in Uganda's Ministry of Agriculture in the following roles: Principal Research Officer and Deputy Commissioner, Directorate of Animal Resources. He has also held positions in the Co-ordination Office for the Control of Trypanosomiasis in Uganda, Component Manager of the World Bank Livestock Development Program, and FAO Consultant for Disease Control in Tanzania and Zimbabwe. Mr. Baguma has a BSc honors degree from the Makerere University (Uganda) and an MSc from the Imperial College of Science Technology and Medicine from the University of London (UK).

**ALEX BANFUL**

MANAGING DIRECTOR  
GHANA SOCIAL MARKETING FOUNDATION INTERNATIONAL

Alex Banful is the Managing Director of Ghana Social Marketing Foundation (GSMF) International. He is a senior Ghanaian marketing expert with over 20 years experience in the private sector in Ghana in a variety of industries including health, hygiene, agriculture, communications, computers, banking, production, consumer products and contraceptive social marketing. As a founder of GSMF, he is responsible for the overall strategic development as well as the management of the organization. Alex has extensive experience as a social marketing advisor, and is a behavior change communication expert. His experience includes independent consulting for various national and multinational companies in every aspect of consumer product development, including research and development, training of distribution teams, developing advertising and marketing strategies. He holds a Bachelor of Arts Honors in Political Science from the University of Ghana and an Executive Masters Programme on Leadership and Governance from Ghana Institute of Management & Public Administration (GIMPA).

**DR. ANDREW BARRER**

EXECUTIVE DIRECTOR  
U.S. COALITION FOR CHILD SURVIVAL

Currently residing in Washington D.C., Andrew Barrer has more than 25 years experience in health care as a program executive, developer of national health care policies, and corporate health care management. Since 1995, Andrew Barrer has expanded his professional work to various international projects covering such areas as private hospital development; disease management, insurance, pharmaceutical, health economics, education and program development. He has provided consultation and program services to a variety of clients including The World Bank, Bill and Melinda Gates Foundation, pharmaceutical manufacturers, private hospital and insurance companies, investment funds, large physician groups, and government programs including the U.S. Trade and Development

Agency, EXIM Bank and USAID. From 2002 through 2005, Andrew Barrer served as Executive Director and Regional Advisor for Harvard Medical School's international program, Harvard Medical International (HMI). HMI has programs in over 30 countries and Dr. Barrer has managed their largest program in helping to create the Dubai Health Care City in Dubai, UAE. Currently, he serves as Executive Director of the Gates Foundation funded, US Coalition for Child Survival. He can be contacted at [abarrer@usccs.org](mailto:abarrer@usccs.org) or [andrew@barrergroup.com](mailto:andrew@barrergroup.com)

**DR. IAIN BARTON**

CEO  
PHARMACEUTICAL HEALTHCARE DISTRIBUTORS - A  
DIVISION OF THE FUEL LOGISTICS GROU (PTY) LTD

Dr. Iain Barton joined PHD as CEO in 2005, after serving three years as Strategic Director of The Fuel Group. With ten years in medical practice and an additional decade in health care IT systems and logistics management, his unique skill set matches PHD's core values of international standard Quality Assurance and best of breed Technology Systems. In addition, his experience in Development Aid strategy and specifically his involvement in the development, planning and operation of the supply chain management structure for the U.S. Government's PEPFAR initiative, provide a secure foundation for PHD's African business development plans. Dr. Barton's dedication to professional standards in health care practice and his breadth of industry understanding are showing dividends in business growth, service integrity and client loyalty for PHD. Dr. Barton has an MB and ChB from The University of Cape Town as well as a Diploma in Obstetrics from SA College of Medicine.

**DR. RUTH BERG**

PROJECT DIRECTOR  
PRIVATE SECTOR PARTNERSHIPS-ONE (PSP-ONE), ABT  
ASSOCIATES

Dr. Ruth Berg, PSP-One's project director, has over eight years of professional experience in private sector reproductive health projects. Prior to PSP-One, she served as the director of Research, Monitoring and Evaluation on the USAID-funded Commercial Marketing Strategies (CMS) project. Dr. Berg worked closely with CMS regional and country managers to identify research topics that improved program effectiveness and operations. Dr. Berg received her BA in Economics from the University of California at Davis and her MA and PhD in Sociology/Demography from the University of Texas at Austin. She has worked in numerous countries, including Russia, Ghana, Morocco, LAC region, Turkey, and the United States.

**PAURVI BHATT**

DIRECTOR OF HIV/AIDS PREVENTION, TREATMENT AND CARE  
LEVI-STRAUSS & CO.

Ms. Bhatt joined Levis -Strauss & Co. in early 2007 as Director of HIV/AIDS Prevention, Treatment and Care. Prior to joining LS & Co., Ms. Bhatt was Director of Global Citizenship and Policy at Abbott Laboratories. She was also Technical Advisor for Health Systems and HIV for USAID and Deputy Executive Director of Step Forward. Ms. Bhatt has her MPH and is a Board member of Funders Concerned about AIDS.

**DR PETER BOTHA**

CEO, LIBERTY HEALTH

Dr. Botha has extensive experience in establishing health businesses in Africa and has been involved in technology solutions, administration and risk management implementation across the continent. His previous experience includes Executive Director of NHS Lifehouse, a JV project with Microsoft and NHS, involved with integration of data to create electronic patient records. He was also Managing Director of Ingwe HPO, a risk management organization, which provides affordable health products. He served as Chief Executive Officer of National Hospital Network, a private hospital and day clinic network in South Africa, later incorporated into Netcare and Life Healthcare. Dr. Botha holds various degrees including an MBA, an MB BCh and a Diploma in Management, Health Economics

**DR. PATRIZIA CARLEVARO**

HEAD OF THE INTERNATIONAL AID UNIT  
ELI LILLY AND COMPANY

Dr. Patrizia Carlevaro is Head of the International Aid Unit at Eli Lilly and Company, established in Geneva, Switzerland, in 1995. This Unit provides guidance and support for Lilly's corporate policies and initiatives on health-related aid to developing nations. Carlevaro is the Team Leader for The Lilly MDR-TB Partnership, the company's signature corporate social responsibility initiative, to which it has contributed \$135 million. She has served on a number of technical and scientific committees of the United Nations, World Health Organization, and is the former Chair of Public Affairs Committee of the International Federation of Pharmaceutical Manufacturers. Before assuming her role at Lilly, Carlevaro was Head of the Essential Drugs Unit at the U.N. Children's Fund (UNICEF) in New York City. Carlevaro joined UNICEF from Pierre Fabre Italy, a multinational pharmaceutical and cosmetics company. Carlevaro obtained her Doctorate in Chemistry and Pharmaceutical Technologies, as well as her License in Pharmacy at Italy's Pavia University. She was the recipient of a scholarship from the Italian Manager's Institute to pursue a Certificate in Management and Administration.

**ANTHONY CARROLL, JD, MPA**

VICE PRESIDENT OF MANCHESTER TRADE LTD.(CONSULTANT TO PHARMACCESS)

Anthony Carroll is a lawyer and business consultant with over 30 years of experience in working in Africa starting as a Peace Corps Volunteer in Botswana in the late 1970s. Later he was Assistant General Counsel of the Peace Corps advising the Agency on global health initiatives and was a member of its Medical Review Board for over three years. Since 1989 he has served as a lawyer and business consultant and has worked in over 20 African countries. His clients include multinational companies, international financial institutions, business and trade associations, African Regional Economic Communities, the State Department and USAID, universities, foundations and African governments and para-statal. Mr. Carroll has been a member of the African Advisory Boards of OPIC and EXIM, the USTR's Trade Advisory Committee on Africa, The US-South Africa Business Council and the Woodrow Wilson Center for International Scholars Africa program and was a Congressional nominee to the Board of Directors of the Millennium Challenge Corporation. He was Chairman of the American Bar Associations Africa Law Committee for four years and was a Charter Member of the ABA's Task Force on Foreign Corrupt Practices. He has written numerous articles on African business and law, including a chapter in International Law and AIDs (Gostin and Porter) He writes a mostly quarterly Letter from Washington in The African Analyst. He has degrees in law, public administration and economics from the University of Wisconsin and the University of Denver.

**DR. ADEL CHAOUCH**

DIRECTOR, CORPORATE SOCIAL RESPONSIBILITY  
MARATHON OIL COMPANY

Dr. Adel Chaouch is the Director of Corporate Social Responsibility for Marathon Oil Company's worldwide activities. His current responsibilities include corporate reporting; stakeholder engagement, corporate strategy, oversight & overall coordination of the company's sustainable development initiatives; and the development of related corporate policies. He was previously the Sustainable Growth Manager for Marathon Central Africa Operations based in Equatorial Guinea. Dr. Chaouch led the development of Marathon's Social Responsibility strategy and programs in Central Africa, including the Bioko Island Malaria Control Project and related initiatives. His geographic experience includes the Americas, the Caribbean, Europe, Africa and South East Asia. Dr. Chaouch completed his undergraduate degree in Mathematic and Physics at Saint-Louis College, Paris, France 1990 prior to earning simultaneously a Master of Engineering at Texas University, College Station, Texas and a Master of Engineering from the E.S.T.P., Paris, France in 1991. He also earned a Ph.D. in Engineering with emphasis on deep water offshore structures in 1994 from Texas A&M University, College Station, Texas. He is board registered as a Professional Engineer

in the State of Texas. He is a member of the American Society of Civil Engineers, and is listed in the Who's Who of International Professionals and the national Who's Who register of executives.

**MARK E. CHIAVIELLO**

DIRECTOR, CORPORATE AND INVESTMENT BANKING  
STANDARD BANK OF SOUTH AFRICA

Mr. Chiaviello has been involved in Africa for over 25 years. He is currently a Director at Standard Bank, Africa's largest financial institution, with the responsibility of promoting foreign direct investments, trading relationships and donor flows from the United States into Africa. Prior to joining Standard Bank in 2006, Mr. Chiaviello spent 9 years at Deutsche Bank running their South African equity business in America. In the 1980s, Mr. Chiaviello spent over 2 years as a Peace Corps Volunteer in Botswana where he worked with the Ministry of Commerce and Industry. Mr. Chiaviello is a member of the United States Export - Import Bank's Sub-advisory Committee on Sub-Sahara Africa. In 2007, The United Nations Development Programme appointed Mr. Chiaviello to their Advisory Board for the Regional Programme for Africa. Mr. Chiaviello was elected to the Board of Directors of The Corporate Council on Africa in 2008. Mr. Chiaviello received an MBA in International Finance from Columbia Business School in New York in 1993.

**MICHELLE DEMOOR**

SENIOR DIRECTOR OF INTERNATIONAL POLICY  
PHILIPS ELECTRONICS

Michelle DeMoor is the Senior Director of International Policy at Philips Electronics. She is responsible for representing the business interests of Philips North America on international legislative, regulatory and trade policy matters before the U.S. Government, including the U.S. Congress, the U.S. Trade Representative, the U.S. Department of Commerce and U.S. Embassies throughout the world. Michelle is a lawyer with a broad legislative and international trade policy background. She served in the office of U.S. Senator John Danforth focusing on health care matters and served as a legislative assistant in Emerson Electric's Washington, DC office. She later served in the U.S. Department of Commerce, International Trade Administration, conducting analysis of antidumping petitions. Most recently, she worked as Associate Vice President, Global Strategy and Analysis at the Advanced Medical Technology Association (AdvaMed) handling international regulatory, reimbursement and trade issues for the medical technology industry. She focused primarily on European and multilateral issues, and was responsible for health care proposals in the World Trade Organization. Michelle is admitted to practice law in the state of Maryland and serves on the Board of Directors of Women in International Trade.

**GUY ELLENA**

DIRECTOR, HEALTH AND EDUCATION  
INTERNATIONAL FINANCE CORPORATION

Mr. Guy Ellena is the Director of the Health and Education Department of the International Finance Corporation (IFC). He is in charge of a growing portfolio of health and education investments of over \$294 million in more than 30 emerging market countries. Mr. Ellena joined the World Bank in 1986 and occupied successive operational positions as a Health Economist in several regions where he carried out policy work for the World Bank. He joined IFC's Latin America and Caribbean Department as its first Senior Health Specialist in 1998, as part of the Department's new Health Care Unit. Between April 2000 and November 2001, Mr. Ellena was the Technical Manager for the Global Practice Group for Social Sectors (now the Health and Education Department). Before joining the World Bank Group, Mr. Ellena was a researcher and health economics/policy consultant for the French Government's development agencies. He holds a Masters Degree in Economics as well as a PhD in Health Economics from the University of Aix-Marseille.

**DR. GUNTHER FABER**

CEO  
HEALTHSTORE FOUNDATION

Dr. Gunther Faber previously served as Vice President, Sub-Saharan Africa, for GlaxoSmithKline and was based at the company's corporate head office in Brentford. He qualified as a veterinarian specializing in genetics and nutrition before moving into general management. Dr. Faber joined the pharmaceutical industry in 1979 for the then Beecham Group plc and was appointed as Director of the International Division in 1980. During successive mergers, his area of responsibility increased, with him being accountable for pharmaceuticals, consumer health and manufacturing in SmithKline Beecham. Following the merger between Glaxo Wellcome and SmithKline Beecham he was appointed as Vice President, Sub Saharan Africa. Dr. Gunther was also a member of the company's Policy Team on Access to Medicine and served as director of the International Division which covers all countries with the exception of the USA, Europe and Japan. Gunther interacted at senior political and bureaucratic levels with African governments, as well as those of the OECD countries. Gunther is a member of the Africa Regional Advisory Board of London Business School. Effective, July 1, 2008, Gunther accepted the position of CEO with The HealthStore Foundation®.

**WAYNE FARMER**

MANAGING DIRECTOR  
ARABELLA PHILANTHROPIC INVESTMENT ADVISORS

Wayne Michael Farmer has spent the last twelve years working with foundations, philanthropists and families in starting or expanding several successful non- and for-profit

organizations. World Links, founded by former World Bank President James D. Wolfensohn, was launched from inside the World Bank when he was recruited to build the board of directors and diversify revenue. Previous to World Links, Wayne launched a subsidiary organization of the National Center for Missing and Exploited Children. Prior to joining Arabella Advisors Wayne was Director to The HealthStore Foundation, senior director to KaBOOM!, a board member to Living Goods and an advisor to numerous social ventures. Wayne has a B.A. in English Literature from Washington College before attending the Iowa Writers Workshop and earning a Master in Fine Arts.

**FRANK GOODRICH FEELEY**

ASSOCIATE PROFESSOR, DEPARTMENT OF INTERNATIONAL HEALTH  
CENTER FOR HEALTH AND DEVELOPMENT- BOSTON  
UNIVERSITY SCHOOL OF PUBLIC HEALTH

Mr. Feeley is a lawyer who began his career in the United States with government agencies managing publicly funded health insurance and the regulation of health providers. Over the past thirty years, he has worked on problems of health financing and management in more than 25 developing countries. Most recently his work has focused on the economic and social impact of AIDS in Africa, quantifying the effect on health and legal professionals in Zambia and private employers in Ethiopia and Uganda. He has also been active in developing private sector provision of HIV/AIDS care and the financing for these services. In Ghana, an actuarial analysis convinced a major local health insurer to cover HAART; in Namibia, he has worked with local and Dutch partners in the development of low cost medical schemes covering HIV/AIDS and is currently directing a study of the costs and benefits to employers of enrolling workers in such plans. In 2002, he directed a study of the financial, operational, medical and physical requirements to replace the existing apex hospital in Lesotho. Recent publications include an analysis of the program for treating HIV/AIDS in Heineken employees in Uganda (International Journal of Occupational and Environmental Health) profiles of the private sector role in fighting AIDS in Africa (AIDS) and a plea to improve the prevention and treatment of HIV/AIDS in health professionals in Africa (Lancet).

**LESLIE FLINN**

MANAGING DIRECTOR OF HEALTHCARE & HUMAN CAPACITY PRACTICE  
EMERGING MARKETS GROUP (EMG)

Leslie Flinn has more than 20 years of experience as a development practitioner, including in the areas of health, strategic planning, management, and business development in the development arena. Currently, Ms. Flinn serves as the Managing Director of the Healthcare and Human Capacity Practice at EMG. Over the past four years, she has successfully grown the unit to a vibrant and rapidly expanding practice

with exponential growth, building the depth and breadth of experience in health systems reform and increasing the staff complement significantly across technical areas of infectious disease, HIV and AIDS, and health care finance. Prior to her position with EMG Ms. Flinn worked with IBM Corporation, Shorebank Corporation, Shorebank's Community Development Corporation, The Neighbourhood Institute, and the Isabella Stewart Gardner Museum. Ms. Flinn has an MBA in International Management from Georgetown University and a BA in Fine Arts from Colgate University.

**RENUKA GADDE**

DIRECTOR OF GLOBAL HEALTH  
BECTON, DICKINSON, AND COMPANY (BD)

Dr. Renuka Gadde is born India and currently serves as the Director of Global Health at BD. She works on global health issues related to advancing policies and programs focusing on HIV and TB. She also leads the Global Immunization and Injection Safety platform for the Emerging Markets. Dr. Gadde works with a global team, including public health professionals who work on improving policies and practices in immunization and injection practices in the developing world across Asia, Africa and Latin America. Prior to relocating to BD's headquarters in the United States, she worked in Singapore as the Director of Asia Pacific for Immunization for BD Medical Systems. Dr. Gadde is the lead contact for the public private sector partnerships with American Red Cross for reducing measles mortality, with UNICEF for elimination maternal neonatal tetanus, with the International Council of Nurses for developing comprehensive wellness centers for health care workers and their families in Southern Africa. Renuka received her BS and MBA from Andhra University, India.

**BIENCE P. GAWANAS**

COMMISSIONER FOR SOCIAL AFFAIRS  
AFRICAN UNION

Bience Gawanas was born in Namibia. She spent twelve years in exile as a SWAPO member and taught in various SWAPO refugee centers in Angola and Zambia as well as at a school for Namibian exiled children in Cuba. She returned to Namibia during 1989 to participate in the UN sponsored elections, which led to Namibia's independence in 1990. Advocate Bience Gawanas holds an LLB Honours degree from the University of Warwick in the UK and an Utter Barrister degree from the Inns of Court School of Law and was called to the English and Irish Bar as a barrister and as an advocate to the Namibian High Court. She also holds an Executive MBA from the University of Cape Town. After independence, she worked as a lawyer at a human rights NGO, the Legal Assistance Centre, and became a full-time member of the Public Service Commission from 1991 - 1996. She was appointed the Ombudswoman of Namibia in 1996 and held that position until 2003. She was elected as the African Union Commissioner for Social Affairs and assumed office in September 2003. She has been appointed

as the Sponsor for the AU Commission Institutional Transformation Project. She also served as a member of the Global Task team on Improving Coordination Amongst Multilateral Institutions and Donors and also served as a member of the Global Steering Committee on Universal Access to HIV Prevention, Care and Treatment. She is a member of the International Board of Trustees of the African Child Policy Forum, an African NGO based in Ethiopia. Between 1989 and 2005, Advocate Gawanas occupied various part-time positions among them are: Chairperson and Member of the Law Reform and Development Commission; Member of the Board of Directors of the Central Bank of Namibia; Alternate Chairperson of the Lands Tribunal, Deputy Chairperson of the Human Rights and Documentation Center; Secretary General of the Namibia National Women's Organization; Lecturer in Gender Law at the University of Namibia, Chairperson of the Board of Directors of Women's Action for Development, Patron of the Namibian Federation of Persons with Disabilities and a member of the International Advisory Council on Law and Justice of the World Bank. She is married with four children.

**MICHAEL GEHRON**

PUBLIC-PRIVATE PARTNERSHIPS  
USAID/TANZANIA

Mr. Gehron has an extensive private sector background, including founding and directing a 500 employee US firm which was acquired by SRA International (SRX). He was Vice President at SRA before returning to Africa four years ago. Mr. Gehron has spent twelve of the past 30 years in Africa, and has supported numerous USAID Missions as a consultant and an employee. He has started and invested in several businesses ventures in the US and in Africa. Mr. Gehron is currently Senior Advisor to the USAID Mission in Tanzania for Public-Private Partnerships and he has lectured regularly at the School of Business at the University of Dar es Salaam. He holds a Master of Science in Technology and Management.

**DR. ARNAB GHATAK**

PRINCIPAL  
MCKINSEY & COMPANY

Dr. Arnab Ghatak is a Principal in the New Jersey office of McKinsey & Company. He first joined the Firm in 2000 with a degree in molecular biology from Princeton University, an M.D. from the University of Pennsylvania Medical School, and an M.B.A. from the Wharton school where he majored in Health care. Since joining McKinsey, Dr. Ghatak has focused on work in the health care field with clients both in the non-profit and for-profit arenas. In non-profit, Dr. Ghatak has extensive experience with large multi-lateral technical institutions, governmental departments and stand-alone NGOs. In the private sector, he has focused on

business development and strategy for pharmaceuticals, biotech and medical device companies. Dr. Ghatak's past fellow in McKinsey's Non Profit Practice, specializing in Global Public Health. His recent engagement experience includes: Strategy for a leading global institution to support the development of health care in Sub Saharan Africa through financing investments; Strategic design and implementation support for creation of new multi-lateral fund focused on lowering drug prices and improving access in specific niches across HIV, TB and Malaria; Innovative strategic planning process for key department within a large multi-lateral technical public health institution.

**DR. CHARLES C. GRIFFIN**

SENIOR FELLOW, GLOBAL ECONOMY AND DEVELOPMENT  
THE BROOKINGS INSTITUTION

Dr. Charles C. Griffin is currently a Senior Fellow in the Brookings Institution Global Economy and Development Program. With David de Ferranti and Amanda Glassman he provides leadership for the Brookings Global Health Program, which started in November 2006. He also works with David de Ferranti on the "Transparency and Accountability Program" to strengthen institutions in low- and middle-income countries to hold governments accountable for effective use of public funds and external assistance. Griffin joined The World Bank in 1992 as a Senior Economist in Human Development for Eastern Africa, where he worked for five years. From 1997 to 2001, he managed first the Social Protection group, then the Health group in the Latin America and Caribbean Region. In 2002, he became Director for Human Development in the South Asia Region. In May 2004, he transferred to the same position in the Europe and Central Asia Region, where for 2.5 years he led a team of approximately 120 technical and support staff located in Washington D.C. and in field offices across Europe and Central Asia. This group handled loan commitments of \$3.5 billion through 70 projects in the 28 countries of the region as well as policy dialogue and policy research in education, health, labor markets, pensions, poverty, and social assistance. Griffin is now on a leave of absence from The World Bank. Prior to his World Bank experience, Griffin was an Associate Professor of Economics at the University of Oregon in Eugene from 1986-92 and a Senior Research Associate at the Urban Institute in Washington D.C. from 1990-1992, as Research Director for the USAID-supported Health Financing and Sustainability Project. His operational and research experience has been in public finance and service delivery related to health, education, pensions, social welfare, and water supply. Griffin received his M.A. in public policy from Duke University and his Ph.D. in Economics from the University of North Carolina at Chapel Hill, followed by a two-year postdoctoral fellowship in Economic Demography at Yale University. His fields of specialization are Economic Development and Public Finance.

**MARIANNE GUÉRIN-MCMANUS**

SENIOR COUNSEL, COMMERCIAL LAW DEVELOPMENT PROGRAM, OFFICE OF THE GENERAL COUNSEL, U.S. DEPARTMENT OF COMMERCE

Marianne Guérin-McManus is a Senior Counsel in the Commercial Law Development Program (CLDP) of the U.S. Department of Commerce Office of the General Counsel. Ms. McManus has over 15 years of experience in technical assistance in developing and transitional countries in the areas of project financing, international financial transactions and intellectual property law. Prior to working with CLDP, Ms. McManus was the Executive Director of the Global Conservation Fund, at Conservation International where she focused on policy and financial transactions in the United States, Europe, Latin America, Africa and South East Asia. An attorney in both civil and common law, prior to working with CI, Ms. Guérin-McManus was an associate with law firms in France and the United States. Ms. Guérin-McManus is a graduate of the Georgetown University Law Center, the Canterbury School of Law in Great Britain, and Grenoble University School of Law in France. She is fluent in French, Spanish, and English.

**DR. TREVOR GUNN**

DIRECTOR, INTERNATIONAL RELATIONS  
MEDTRONIC

Trevor Gunn is Director of International Relations for Minneapolis-based Medtronic, the world's largest medical technology company. Trevor Gunn was formerly long-time Director of the Commerce Department's Business Information Service for the Newly Independent States (BISNIS), the clearinghouse for US Government information for doing business in the former Soviet Union. He has served the past 14 years and presently serves as Adjunct Professor at CERES/School of Foreign Service, Georgetown University. He received his B.A. from University of San Francisco. He received his Ph.D. in International Relations from the London School of Economics in 1992. He has worked with the Chamber of Commerce of Southern Sweden, Dover Elevator Corporation (now Thyssen), International Executive Service Corps and on the staffs of the former San Francisco Mayor and two U.S. Senators from California. He sits on the Board of Directors for the Washington Export Council (Washington, D.C.), is a member of the Board of Advisors of the Washington International Business Council and the Board of the Center for Citizens Initiatives (San Francisco). He is an official Trade Advisor to the Office of the US Trade Representative (USTR)/US Department of Commerce in the "Industry Trade Advisory" system of the US Government. Equally, he is a member of the Board of Advisors of Professionals in Russian, East European and Eurasian Affairs (Georgetown University) and is a member of the US Department of Commerce's District Export Council (Virginia). Gunn speaks Swedish, French and Russian. Gunn, his wife and their three children live in Suburban Maryland, a short distance from Washington, D.C.

**TOM HASLETT**

CEO  
SEVEN SEAS CAPITAL MANAGEMENT, LLC

Tom Haslett, CFA, has spent his career managing equity investments for institutions and implementing social development programs in Africa. Tom's investment focus has included large developed markets and frontier markets in Asia, Africa, and Latin America. In 1992, Tom was part of the start-up team in San Francisco, CA that launched the Montgomery Emerging Markets and he went on to Putnam Investments in Boston, MA to build and lead the Emerging Markets team there in 1996. For ten years, as a Chief Investment Officer, Tom created and managed successful investment teams and investment strategies for institutional accounts across multiple geographies, industry sectors, and market capitalizations - consistently out-performing market benchmarks. In 2002, Tom left the investment management industry to apply himself to social development in Africa. He led a team to build a youth service program (engaging 18 - 25 year old South African men and women to serve in the state-run schools of Guateng Province) in Johannesburg, South Africa. After two years, City Year South Africa was launched, and Tom shifted his focus to the developmental challenges of sub-Saharan African children who were orphaned and made vulnerable by the AIDS virus. He co-founded an organization called the Bantwana Initiative that today is supporting vulnerable children in Uganda, Swaziland, South Africa, and most recently in Zimbabwe. Tom's shared passions for investing and for African social development led him to form a partnership with Heather Sherwin, Anne Stetson, and Paul Miot. Tom and Heather, who is based in South Africa, first met in September of 2005. During the last three years, together with Anne and Paul, they have collaborated to develop the Africa Healthcare Fund. The team has forged a cohesive investment strategy that delivers both commercial and social returns to investors and enables institutions and individuals to achieve these goals concurrently.

**STEPHEN HAYES**

PRESIDENT AND CEO  
THE CORPORATE COUNCIL ON AFRICA

Steve is the president and CEO of the Corporate Council on Africa (CCA), an organization of nearly 150 U.S. companies. During his nine year tenure as the CCA president, Steve, through strategic positioning and constructive dialogue, has guided CCA to become a major player in Washington on U.S.-Africa trade and economic matters. Steve has notable leadership qualifications beginning with his initial international development service as a 1968 volunteer in a Middle East refugee camp. By 1985 when Steve founded the non-profit organization, The American Center for International Leadership, he had honed his leadership skills by working for the business entities of first, Winnington Limited, a privately owned European holding company and next for Cohen and Woods

International, Inc. From 1993-1999, Steve made several trips to Libya to help lay the groundwork for the eventual resolution of the Pan Am 103 case. His travels have taken him to more than 140 nations, and he has received numerous awards for his international work and compelling leadership ability. Steve was also a principal founder of the Infant Formula Campaign, popularly called "Nestlé's Boycott." It remains the only successful global citizens' campaign. The New York Times featured this program on its first page in 1983. Steve is married and resides in Maryland with his wife and Labrador Retriever.

**DR. EDEM K. HIADZI**

MEDICAL DIRECTOR  
LISTER HOSPITAL AND FERTILITY CENTRE, GHANA

Dr. E. K. Hiadzi is a Consultant Obstetrician/Gynecologist and Medical Director of Lister Hospital and Fertility Centre, an ultra modern medical facility which he set up 5 years ago with the aim of providing efficient, reliable and superior quality health care to clients both local and international. He qualified as a Medical Officer from the University of Ghana Medical School and did his post graduate training at the Queen Mothers' Hospital and the University of Glasgow in Scotland, United Kingdom obtaining the Membership of the Royal College of Obstetricians and Gynecologists of the United Kingdom. In 1995, he set up Lister Medical Services and started with Hotel and Home Health Services. On July 1, 2004, Lister Hospital and Fertility Centre began full 24 hour in and out patient services. As a result of this achievement he was elevated to become a Fellow of the Royal College of Obstetricians and Gynecologists in September 2005. Dr. Hiadzi is also an active Member of the Ghana College of Physicians and Surgeons, the European Society of Human Reproduction and Embryology (ESHRE), the American Society of Reproductive Medicine (ASRM) and the International Society for In-vitro Fertilization (ISIVF).

**SCOTT HILLSTROM**

CHAIRMAN OF THE BOARD AND CO-FOUNDER  
HEALTHSTORE FOUNDATION

Scott D. Hillstrom, J.D., is founder, Chairman and volunteer CEO of The HealthStore Foundation. Mr. Hillstrom is a U.S.-based entrepreneur and business/legal advisor. Prior to co-founding The HealthStore Foundation(r) in 1997, Mr. Hillstrom served for 10 years as the volunteer President of Steiger International, a youth evangelism ministry spun out of Youth with a Mission. After practicing business law as Managing Partner of Hillstrom & Bale, Ltd., in the 1980s, he became co-founder and Managing Director of Rehab One, Inc., a multi-state network of hospital-based medical clinics in the 1990s. Since then, he has advised and invested in computer networking, software, entertainment, intellectual property and other businesses in the U.S., Europe and New Zealand. Presently, Mr. Hillstrom is Managing Director of Premier Mounts, based in Anaheim, California.

**OSAGIE O. IMASOGIE**

SENIOR MANAGING PARTNER  
PHOENIX IP VENTURES LLC

Osagie has over 20 years in the fields of law, finance and business management, health care and the pharmaceutical industry. Prior to co-founding Phoenix IP Ventures, Osagie conceptualized and established GlaxoSmithKline Ventures and was its founding vice president. Prior to this role within GSK, Osagie was a vice president for Product Development Strategy at SmithKline Beecham and the Founding Senior Vice President for Business Development and General Counsel at Endo Pharmaceuticals Inc., a leading, publicly traded specialist pharmaceutical company. Osagie previously served as a DuPont Merck Vice President for International Sales and Marketing and General Counsel to DuPont Merck's International, Manufacturing and Generic Drug Divisions. Osagie has also been a Price Waterhouse Corporate Finance Partner as well as a practicing attorney with a leading US law firm in the fields of corporate finance, taxation and intellectual property law. Most recently, Osagie was also the co-founder of Trigenesis Therapeutics Inc., a biopharmaceutical company focused on developing pharmaceutical products for the dermatological market which he sold to a publicly traded pharmaceutical company. Osagie currently serves on the Board of Directors of Genaera Corporation (NASDAQ: GENR), a publicly traded biopharmaceutical company. In addition, Osagie is Chairman of the Board of Trustees of the International House of Philadelphia in addition to a number of other non-for-profit companies and institutions. Osagie holds post-graduate degrees from the London School of Economics and University of Pennsylvania Law School, is a member of the New York Bar and is the I Grant Irey Adjunct Professor at the University of Pennsylvania Law School where he teaches a seminar on "Intellectual Property and National Economic Value Creation."

**OMER IMTIAZUDDIN**

HEALTH PORTFOLIO MANAGER  
ACUMEN FUND

Prior to joining Acumen Fund, Omer Imtiazuddin worked as a consultant for the International Finance Corporation leading the design of the Global Youth and Informal Enterprise Initiative for the Grassroots Business Initiative group. He also has experience in private equity having worked as an associate at Barnard & Co. LLC, a venture capital fund focusing on the communications, information technology and internet industries. Prior to that, he worked in investment banking at Morgan Stanley's Global Industrial Group. Omer also has an extensive background in micro enterprise and small business development, having worked with ACCION, Women's World Banking, Trickle Up and the Business Outreach Center Network. Omer received his BA from Yale University and an MBA from The Wharton School at the University of Pennsylvania.

**DALE JONES**

CEO, PLAYPUMPS INTERNATIONAL  
EXECUTIVE VP, REVOLUTION

Dale Jones brings his leadership and management expertise from both the for-profit and nonprofit sectors to his concurrent positions as CEO of PlayPumps International and Executive Vice President of Leadership Development for Revolution, LLC. Dale's multi-sector background made him an ideal choice to head PlayPumps International's blended model of social entrepreneurship, one focused on improving the lives of millions in Sub-Saharan Africa by providing clean water through innovative technology. Jones comes to PlayPumps from the Atlanta office of Heidrick & Struggles, a leading executive search firm where he served as Managing Partner for their CEO and Board Practice, Americas, and where he will continue to serve in an advisory capacity. His 25-year career includes positions with Bank of America and Morehouse College. Jones serves on the Boards or Advisory Committees of several of the leading national and local non-profit organizations, including The Salvation Army, The Atlanta Resource Foundation, and the Yale Center for Faith and Culture. He has also served as a corporate director for Hughes Supply and is a member of the Young President's Organization and the CEO Forum. Jones serves as an executive-on-loan from Revolution LLC, the company founded by Steve Case that seeks to drive transformative change by shifting power to consumers and building significant, category-defining companies in the process. In addition to his role as Play Pumps International CEO, Jones brings his expertise in leadership development to Revolution and its portfolio companies.

**HANK KEARNEY**

PRESIDENT  
PHM INTERNATIONAL, INC.

Hank Kearney is president of PHM International, Inc. and publisher of the PHM Emerging Markets Healthcare Monitor. PHM International is a consultancy to the health care and health insurance sectors providing strategic and tactical advice to private companies and public agencies. The PHM Emerging Markets Healthcare Monitor is a leading commentary focused entirely on health care opportunities in emerging markets. Subscribers are institutional investors, private equity firms, international banks, and industry C-suite executives. Since 1997 Hank has led PHM International as its offerings have expanded to include capacity development, hospital finance and design, and worldwide consulting. In 2000 Global Health Access(r) was started as a medical network and informational model. Hank has authored numerous articles and has given speeches around the world. He is a member of the executive board of the MKI Foundation in The Netherlands, was a participant in Pharma Focus and ARISTA II, the international health care future trend projects, and was a member of the strategic "Future Directions Group" at Mosby. Hank Kearney has a BA in Economics from Rutgers University, and is one of only

a handful of individuals with both a MHP (Managed Healthcare Professional) designation from AHIP (America's Health Insurance Plans), and a RHU or Registered Health Underwriter from The American College.

**DR. HANNAH E. KETTLER**

SENIOR PROGRAM OFFICER, GLOBAL HEALTH POLICY AND FINANCE  
BILL AND MELINDA GATES FOUNDATION

Hannah is an economist and senior program officer on the Global Health Policy and Finance team at the Bill and Melinda Gates Foundation. She is responsible for a portfolio of grants and projects that aim to secure adequate financing and a supportive policy environment for global health product innovation and introduction. Given the important role that for-profit companies in both the north and south play in product development, much of her work is focused on reducing risks, and designing of financial incentives and business models to encourage greater private sector company engagement. Prior to joining the Gates Foundation in March 2003, Hannah led a two year Rockefeller Foundation funded project titled "Biotechnology and Global Health" at the Institute for Global Health at the University of California San Francisco. The recommendations and evidence base created in this project motivated BIO and the Bill and Melinda Gates Foundation to establish BioVentures for Global Health in 2004. Between 1998 and 2001 Hannah worked as the Senior Industrial Economist for the Office of Health Economics (OHE) in London. The OHE is housed within the Association for British Pharmaceutical Industry and conducts research and consultancy. Hannah's work focused on the economics of innovation in the pharmaceutical and biotechnology industries, including analyses of merger and alliance strategies and cross country comparisons of the performance of biopharmaceutical industries. Hannah has a PhD in Industrial Economics from the University of Notre Dame. Her dissertation is titled: "Transitions to Competitiveness: Problems of Economic Restructuring in East Germany".

**DR. PETRA B. KRAULEDAT**

CEO  
POINT CARE TECHNOLOGIES

Dr. Krauledat has a long career in running successful start-up companies and managing the development, manufacture and launch of breakthrough products for two international diagnostics corporations, Johnson and Johnson and Behring Diagnostics. Dr. Krauledat was the co-founder and has served as president of three successful start-up companies in the diagnostics and medical devices field. Most recently, Union Biometrica Inc. introduced the COPAS(tm) product line, the world's first model organism research flow cytometer. Union Biometrica built an international market and operated from two locations, one in the United States

and the other in Belgium. The company was sold in 2001. In 2003 Dr. Krauledat co founded PointCare Technologies, a company with a vision to bring good medical care to all people, no matter where they live, or how sick or how poor they are. PointCare is selling medical diagnostic products into Africa since 2006.

**MARK LANDRY**

SENIOR INFORMATICS SPECIALIST, PEPFAR  
STRATEGIC INFORMATION DIVISION, OFFICE OF THE U.S.  
GLOBAL AIDS COORDINATOR

Mark Landry serves as the senior informatics specialist with PEPFAR, and is part of the Strategic Information (SI) Division within the Office of the U.S. Global AIDS Coordinator (OGAC). One of his chief responsibilities is coordinating U.S. government efforts to strengthen health information systems (HIS) capacity across all levels of host country governments and among PEPFAR implementing partners in support of achieving and monitoring HIV/AIDS prevention, care, and treatment goals. Technical and managerial areas of expertise include national and sub-national HIS assessment, strategic planning, and capacity building; systems standards and architecture; and health data integration and use for evidence-based programmatic targeting, planning, management, service delivery, and quality of care decision support. He has provided HIS and eHealth technical assistance to numerous countries in Africa, Asia, and the Middle East.

**JOHN LARKIN**

PRINCIPAL  
BOOZ ALLEN HAMILTON

John Larkin, a Principal with Booz Allen, has 16 years of professional experience focusing on strategic planning, project management and stakeholder outreach with particular emphasis in the global HIV/AIDS environment. At Booz Allen, he has led the adaptation and application of Firm capabilities to international health clients. He currently serves as focal point and program manager for Booz Allen's technical and strategic advisory services to the Presidents Emergency Plan for AIDS Relief (PEPFAR) - Supply Chain Management System (SCMS) project. As senior technical advisor to the SCMS project, Mr. Larkin serves in a quality assurance role, leads a Program Management Office (PMO) support function, and has overseen 24 technical analyses involving 90 short term engagements by Booz Allen subject matter experts. Mr. Larkin has also led the design and delivery of supply chain/logistics workshop in Uganda, Guyana, Rwanda, and Haiti with senior country representatives of donor, ministry of health, NGO, multilateral, private sector and faith-based institutions, and traveled to Beijing, China on an SCMS technical engagement to direct a review of the structure and

processes of Global Fund instruments in that country. His countries of experience are Uganda, Guyana, Nigeria, Rwanda, China, and Russia. Mr. Larkin has notable leadership qualifications, leading projects for and working closely with the WHO Deputy Director General for HIV/AIDS, Tuberculosis, and Malaria, the Global Fund, and the UN System Senior Influenza Coordinator's office. He holds a B.A. in Economics and International Studies from Boston College and an M.B.A. in International Business from the F.W. Olin School of Management of Babson College.

**ALICE T. LIU**

PRINCIPAL AND FOUNDER  
EMERGING ICT GROUP

Ms. Liu possesses 18 years of experience focusing on defining innovative solutions to development objectives through the use of information and communication technologies (ICTs). She has worked with a broad network of ICT experts and firms in the public, private, and non-profit sectors worldwide, such as USAID, the World Bank, IFC, CGAP, Microsoft, Oracle, Voxiva, Computer Frontiers, BusyInternet, Vodafone, UN Foundation, Rockefeller Foundation, and ACCION International. With a strong record of research and implementation experience, Ms. Liu has a keen understanding of public and private sector ICT challenges and perspectives. Such experience includes the development, application, and sustainability of IT systems from positions in Corporate IT, Consulting, and Software Product Development. Her development sector experience includes microfinance, public health, tax administration, business regulations, democracy and governance, and water. Her private sector experience includes the technology, entertainment, and defense industries. Ms. Liu has published several articles on technology for microfinance institutions and has also given presentations on the same subject matter at conferences around the world. A member of the Society for International Development, she holds a Bachelors of Science in Computer Science from the University of California Santa Barbara as well as a Master of Business Administration from the Yale School of Management.

**ELAINE MACKENZIE**

PRESIDENT AND CEO  
HEALTH CAREERS OF AMERICA, INC.

Elaine MacKenzie is an entrepreneur and founder of Health Careers of America, Inc., a U.S. based global training and job placement corporation for the health care industry. As President and CEO she has developed of a series of international training programs for emerging and developed countries. In her forty year career, she has both for-profit and non-profit business background with disciplines in business start-ups and management; human resources; instructional design, training and development; finance,

mergers and acquisitions; and global marketing, exports and distribution. Her industries are in health; education; real estate and construction; and agriculture. As a farm girl from Texas, she learned the basics of rural life and how to blend this infrastructure with urban and suburban communities. In developing countries, this has given her a distinct advantage in understanding the challenges facing communities, but particularly those most in need in Africa. As a former student of nursing, Ms. MacKenzie designed a retention and replenishment program for health workers that address the complexities of life in developing countries. This private enterprise model uses education, "culturalization" and export of health workers to stimulate replenishment and improvement of health systems in Africa, Asia, and Caribbean countries. This model uses private monies to produce high quality workers and solve the health worker shortages worldwide. Her model is being developed and implemented in Uganda and the Philippines.

**DR. ERNEST CHIJOKE MADU**

FOUNDER

HEART INSTITUTE OF WEST AFRICA

Dr Ernest Madu is the Founder of the Heart Institute of the Caribbean and serves as the Chairman and Chief Executive Officer for the center. He is responsible for day-to-day operations, global vision, and strategic relationships. Dr. Madu served on the Faculty of Medicine in the Division of Cardiology at Vanderbilt University. He is an expert in non-invasive cardiovascular diagnostics, with broad training and experience in all areas of cardiovascular diagnosis. Dr Madu is an internationally renowned cardiologist and is well respected in the international cardiology community. He has published extensively in well respected medical journals including such journals as Nature Medicine, New England Journal of Medicine, Clinical Cardiology, Circulation, Journal of the American College of Cardiology, Journal of the American Society of Echocardiography and Hypertension. Dr. Ernest Chijioke Madu believes that people in the developing world have a right to world-class health care. At his three Heart Institute of the Caribbean clinics, in Kingston and Mandeville, Jamaica, and in the Cayman Islands, he delivers more than \$1 million a year in free or reduced-care treatment, a significant contribution in an area where 56% of hospital deaths are caused by cardiovascular disease. Now Dr. Madu is hoping to transfer HIC's mission and achievements into other low-resource nations. His next target is Nigeria, his home country, where the Heart Institute of West Africa is scheduled to open in 2009. Though AIDS and malaria are huge factors for Africa, Dr. Madu emphasizes the importance of treating cardiovascular disease, which is the second leading cause of death in sub-Saharan Africa, after HIV/AIDS, and the leading cause of death for people over 30. Dr. Madu combines clinical experience, technological advances and an entrepreneurial spirit to fulfill his mission to ensure high quality care is available for all.

**THOMAS MAEDER**

EXECUTIVE DIRECTOR

MEDICAL TECHNOLOGY LEARNING INSTITUTE, ADVAMED

Thomas Maeder is the Executive Director of the Medical Technology Learning Institute (MTLI), the education arm of AdvaMed. Prior to joining AdvaMed Mr. Maeder was Senior Advisor for Scientific Strategies at Georgetown University Medical Center, Senior Science Writer and Philadelphia Bureau Chief of Red Herring, a technology-oriented national business magazine, the Research and Creative Director for a graphic and industrial design firm specializing in medical products and services, and an independent marketing and educational consultant to pharmaceutical, biotech, and medical device firms. He is the author of five books on topics including literary biography, the law, psychiatry, and the history of the pharmaceutical industry, co-author of seven humor books, and has written articles for magazines and newspapers including the Atlantic Monthly, Scientific American, the New York Times, and the Washington Post, among them several articles on rare diseases and orphan drugs. He has done exhibition concept design and master plans for several U.S. science museums, and created the internationally traveling exhibit Salt of the Earth. Mr. Maeder has a BA from Columbia University and did graduate work in developmental neurobiology at the University of Pennsylvania.

**STEPHEN MAINA**

GROUP HEAD OF STRATEGY

AAR HOLDINGS LIMITED

Stephen Maina is the AAR Group Head of Strategy. AAR is the largest health care organization in East Africa with operations in Kenya, Uganda, Tanzania and Rwanda, and has been in business since 1984. AAR's operations include health care financing, health care delivery and health care administration. Mr. Maina is responsible for AAR group business investments and strategic partnerships. He has previously served as Managing Director for AAR Kenya Ltd which is the group operations in Kenya and thereby been involved in the management of the 3 health care areas of financing, delivery and administration. He is a professional accountant by training, having trained with PricewaterhouseCoopers and is a member of the Institute of Certified Public Accountants Kenya. He holds an MBA from the United States International University. Steve is also a Board member of The Kenya Healthcare Federation which is the apex private sector body in Kenya that represents the private sector's health care issues to the government.

**MARTY MAKINEN**  
MANAGING DIRECTOR  
RESULTS FOR DEVELOPMENT INSTITUTE

Marty Makinen joined Results for Development Institute in January 2008 after 23 years at Abt Associates Inc. At Results for Development, he leads the Secretariat for the Financing Task Force of the Global Health Workforce Alliance, provides technical direction to the Bill and Melinda Gates Foundation's Ministerial Leadership Initiative, and directs the Diagnostic Study of the Private Sector in the Health Sector for the French Development Agency (AFD). Makinen is a health economist with more than 25 years of experience in technical assistance, teaching, and applied research in more than 40 countries in all regions of the world. He speaks French fluently and is a frequent speaker at professional meetings and international forums. Before coming to Results for Development, Makinen helped to start Abt Associates' international health practice. At Abt he headed many initiatives, including the following worldwide USAID projects: Health Financing and Sustainability, Partners for Health Reform plus, and Health Systems 20/20. In addition, Makinen was a research scientist at the University of Michigan's Center for Research on Economic Development, a resident advisor on food and nutrition policy in Madagascar for Associates in International Resources and Development, and an Assistant Professor in the Economics Department at the University of Delaware. He has taught in short courses and given guest lectures at the International Children's Centre in Paris; the National University of Rwanda; Tulane University; the Institute of Health Administration in Kiev, Ukraine; Princeton University; Johns Hopkins University; the World Bank Institute Flagship Course; and Emory University. Makinen received his Ph.D. and Master's Degree in Economics from the University of Michigan and his B.A. in Economics from Kalamazoo College.

**DR. LESLIE MANCUSO**  
PRESIDENT AND CEO  
JHPIEGO

Dr. Leslie Mancuso is the President and CEO of Jhpiego, an international non-profit health organization affiliated with the Johns Hopkins University in Baltimore, Maryland. Dr. Mancuso offers a rare blend of experience within the world of international public health: a nurse, with years of experience in clinical settings and academia, she is a recognized international business leader with a track record of success for bringing accountability and navigating change in the international nonprofit world. Dr. Mancuso has worked for over 20 years developing public/private partnerships to help improve the health of women and families. Following a 13 year career with Project HOPE serving as their COO and then CEO, Dr. Mancuso came to Jhpiego in 2002. Under her leadership, Jhpiego grew from a \$5 to \$62 million organization, increasing its programs from four to 70 and serving the needs of over 55 countries today. Dr. Mancuso oversees Jhpiego's longstanding and extensive relations with international agencies, ministries of health and education, nursing, midwifery and medical schools,

professional associations and local non-governmental organizations. Dr. Mancuso's academic credentials are strong: she received her undergraduate degree in nursing from Southern Connecticut University, a master's degree in nursing from the University of Pennsylvania School of Nursing and a doctoral degree in organizational leadership from the University of Pennsylvania. She also completed the Executive Leadership Program at the John F. Kennedy School of Government at Harvard University. Dr. Mancuso also has an active leadership role in many organizations serving on multiple boards; she has received numerous honors including an Honorary Doctor of Science degree from Shenandoah University.

**MICHAEL MATSIKO**  
EXECUTIVE DIRECTOR  
UGANDA PRIVATE MIDWIVES ORGANIZATION (UPMA)

Michael Matsiko is the Executive Director of the Uganda Private Midwives Organization (UPMA), a position he has held since 2003. Matsiko has over 14 years of experience in HIV/AIDS prevention, control and mitigation. At UPMA he has had a successful record of implementing, coordinating and supervising all of the organization's projects and programs. He is also responsible for the organization's outreach efforts as well as its business development. Prior to that UPMA, Matsiko was the program manager for the AIDS Support Organization (TASO). There he designed, developed and managed the organization's projects. At TASO he was tasked with overseeing technical reports, health proposals, funding and staffing of projects. Matsiko has a Master of Arts Degree in health economics and a post graduate diploma in project planning and management.

**JOE MCKEE**  
HEAD OF RESEARCH AND IDEA GENERATION  
CAUSE INVESTMENTS

Joe McKee is a venture capitalist who specializes in connecting conscientious investors with life-transforming business opportunities in Africa and other developing economies. Joe is the Head of Research and Idea Generation for Cause Investments Micro-Credit Strategy. Joe currently works with entrepreneurs in Kenya, Zambia, South Africa, Malawi, Sierra Leone, Siberia, and the UAE. Prior to working with social entrepreneurs he worked for seven years as a Wall Street sell side analyst covering emerging technologies, and spent time working as an investigative reporter and columnist for technology-related trade magazines. In the 1990s, Joe co-founded an educational software company; part of that work included advising the US Departments of Labor and Education on accrediting secondary student-internships as well as writing a Harvard and Brown certified curriculum on teaching effective market research methods to business school students. Joe attended Indiana University in Bloomington studying History and Communications and was keyed Phi Beta Kappa.

**DR. MICHELLE MCMURRY**

DIRECTOR, HEALTH, BIOMEDICAL SCIENCE AND SOCIETY INITIATIVE  
THE ASPEN INSTITUTE

Michelle McMurry served as a Robert Wood Johnson Health and Society Scholar at UC Berkeley and San Francisco and an Adjunct MacArthur Fellow in Global Health at the Council on Foreign Relations. Her work has focused on the intersection of biomedical research funding policies and health care disparities and global health inequities. She is also an adjunct assistant professor of Health Policy at George Washington University. Dr. McMurry formerly oversaw health and social policy issues for US Senator Joseph Lieberman and was the senior health policy advisor for Senator Lieberman's 2004 presidential campaign. Prior to this, she was the Hospital Preparedness coordinator for the Department of Health and Human Services, where she worked on preparing America's hospitals for public health emergencies. She received her MD and PhD in molecular immunology from Duke University and her undergraduate degree in biochemistry at Harvard University.

**DR. JEFFREY MOE**

SENIOR DIRECTOR, BUSINESS DEVELOPMENT  
DUKE UNIVERSITY - FUQUA SCHOOL OF BUSINESS

Jeffrey L. Moe is the senior director of development and an executive in residence for HSM. Previously, Moe worked with GlaxoSmithKline, where he held positions in business development, market economics, corporate strategy, sales, and human resources. He was a partner in a management-consulting firm providing services to health care, aerospace, financial services and power generation companies before joining Glaxo in 1986. As director of health sector emerging issues and development, Moe coordinates the Seminars in Health Care series and serves as the HSM liaison with the health care industry, educating companies about Fuqua students, faculty and research; developing corporate collaborative efforts for special research, programs, speakers, tutorials, and colloquia; identifying and enhancing internship and recruitment opportunities for students; developing and maintaining a corporate sponsorship program; and sitting on the corporate advisory board. Moe teaches the HSM Seminars in Health Care Series.

**NAZEEM MOHAMED**

CEO/GENERAL MANAGER  
KAMPALA PHARMACEUTICAL INDUSTRIES LTD.

Born in Uganda and educated in Europe, Mr. Mohamed has over 30 years of experience in the pharmaceutical industry having worked for Pfizer in the UK, GSK in Belgium, UK and USA and Novo Nordisk in Denmark and Belgium. He has held senior management positions in International Strategic Marketing, Product Development, Regional Management

and Corporate Communications. Mr. Mohamed joined the Aga Khan Development Network (AKDN) in early 2003 as the CEO of Kampala Pharmaceutical Industries and is currently the Head of the Pharmaceutical Sector for AKDN. Current projects include Bio Extracts EPZ (extraction and purification of artemisinin), a new pharmaceutical manufacturing facility in Arusha, Tanzania. He also holds the following positions: Board member of Bio Extracts EPZ (Kenya), Chairman, Aga Khan Health Service (Uganda), and Chairman, Uganda Pharmaceutical Manufacturers Association. Mr. Mohamed has a BSc honours degree in Biochemistry from Manchester, UK, a Marketing diploma from London and has completed the International Executive Programme at INSEAD in Paris and Singapore.

**DR. JOE MOLETE**

CEO  
BIOPAD

Dr. Joe Molete joined BioPAD in August 2007 as the CEO. Before joining BioPAD he worked as a Portfolio Manager at Cape Biotech Trust (CBT) where he was part of the executive team overseeing a portfolio of 12 start-up biotech companies. Joe spent 12 years in the USA where he both studied and worked. He worked as a Lab Manager for the Stem Cell Department at the American Red Cross in Maryland, as a Vaccine Production Technical Assistant at the International Aids Vaccine Initiative in New York, and as a Regulatory Affairs Associate for Baxter Healthcare Corporation in New Jersey. He received both his B.Sc. and B.Sc. (honors) degree in Biochemistry (1994) from The University of the Witwatersrand in Johannesburg, South Africa; a Masters degree in Biology (1996) from Howard University in Washington DC; and a Ph.D. in Biochemistry, Microbiology and Molecular Biology (2000) from The Pennsylvania State University. Joe is currently completing an MBA (2007) at University of Cape Town Graduate School of Business.

**STAVROS NICOLAOU**

COO, ASPEN PHARMACARE HOLDINGS LIMITED

Currently Mr. Nicolaou is the Chief Operating Officer for Aspen Pharmacare Holdings Limited, Africa's largest pharmaceutical manufacturer. He is extensively engaged with many organizations as reflected by his current and past board memberships at: Transnet, Link Pharmacies, Garec Pharmaceuticals, Healthcare Management Services, Merck Msizi Trust, IFC, Technical Advisory Board on Strengthening African Healthcare Systems, Gates Foundation. He also served as the President of the South African Association of Industrial Pharmacists and as the Vice-President of the National Association of Pharma Manufacturers.

**PROF. D.A.O. ORINDA**

PROFESSOR OF CLINICAL CHEMISTRY, UNIVERSITY OF NAIROBI  
REGIONAL MANAGER FOR SALES/SERVICE, ABBOTT DIAGNOSTICS, EASTERN AFRICA DIVISION

Prior to his positions with the University of Nairobi and Abbott Diagnostics, Professor Orinda gained extensive experience in the pharmaceutical distribution and retail sales sectors. His previous work includes: Consultant in Laboratory Medicine (Kenyatta National Hospital), Chairman, Division of Laboratory Medicine (Kenyatta National Hospital), and team leader in specification, design, and procurement processes of JICA project in support of Kenyatta National Hospital Laboratory Services. In his current role as Regional Manager for Sales/Service with Abbott Diagnostics, he is responsible for all Abbott equipment in Kenya, Uganda, Tanzania, Rwanda, Eritrea, and Djibouti. He is active in the medical community and maintains membership in the Clinical Chemists Association of Kenya, the Association of Clinical Pathologists of Kenya, and the American Association of Clinical Chemistry. In 1999 the American Association of Clinical Chemistry awarded Prof. Orinda an International Travel Grant for New Orleans, Louisiana. He was also awarded a World Health Organization Fellowship for postgraduate training at the Central Middlesex Hospital, UK. Professor Orinda's academic credentials include an MPharm, Ph.D., and MSc from the University of London.

**CONRAD PERSON**

DIRECTOR OF INTERNATIONAL PROGRAMS AND PRODUCT GIVING  
JOHNSON & JOHNSON

As the Director of International Programs and Product Giving for Johnson & Johnson, Conrad is responsible for a large part of the overall Johnson & Johnson contributions budget. He applied his prior manufacturing experience to develop new product-giving systems that sustain the corporation's relationships with key professional groups. For example, doctors and nurses who undertake medical missions are provided Johnson & Johnson product packs for their use while overseas. Conrad coordinates international contributions activities through Johnson & Johnson contributions offices in Brussels and Singapore. Conrad is a Princeton graduate and chairman of the Union County New Jersey Cultural and Heritage Programs Advisory Board.

**FRAN QUIGLEY**

DIRECTOR OF OPERATIONS OF THE IU-KENYA PARTNERSHIP (AMPATH)  
INDIANA UNIVERSITY SCHOOL OF MEDICINE AND THE MOI UNIVERSITY SCHOOL OF MEDICINE

Fran Quigley is the director of operations for the Indiana-Kenya Partnership, a program of the Indiana University School of Medicine and the Moi University School of Medicine in Eldoret, Kenya, also known as AMPATH, that has grown to be one of Africa's largest and most comprehensive HIV/AIDS control and anti-poverty programs. He is also a poverty law attorney in Indianapolis and columnist for the Op Ed page of The Indianapolis Star, Indiana's largest daily newspaper. Prior to joining the Indiana-Kenya Partnership in 2006, Fran was the executive director of ACLU of Indiana, and served as news editor and columnist for NUVO Newsweekly in Indianapolis, where his reporting focused on anti-poverty and social justice issues. Fran is a graduate of Hanover (IN) College and the Indiana University School of Law-Indianapolis.

**JEFF RICHARDSON**

VICE PRESIDENT, GLOBAL AIDS CARE  
ABBOTT FUND

Jeff Richardson became the Vice President of the Abbott Fund's Global AIDS Care program in 2006. Prior to this position, he was Executive Director of the Abbott Fund's Programs for Supporting Children Affected by HIV/AIDS and Strengthening Health Systems. He previously served as managing director in Burson-Marsteller's U.S. health care practice. Prior to joining Burson-Marsteller, Jeff was the Executive Director of the GMHC, the largest US AIDS service organization. He served under Governor Evan Bayh as secretary of the Indiana Family and Social Services Administration and commissioner of the Indiana Department of Human Services. Jeff started his professional career at Eli Lilly & Company. He received a JD, a MPA and a bachelor's degree from Indiana University. Jeff has been involved in HIV/AIDS work since 1983.

**DANIEL F. RUNDE**

HEAD OF PARTNERSHIP DEVELOPMENT  
INTERNATIONAL FINANCE CORPORATION

Daniel F. Runde is Head of Partnership Development for the International Finance Corporation - the private sector arm of the World Bank Group. From 2005 to 2007 Mr. Runde was Director of the Office of Global Development Alliances (GDA) at the U.S. Agency for International Development (USAID). From 2002 to 2005, Mr. Runde was a Senior Advisor at the GDA Secretariat. Prior to joining the Bush Administration, Mr. Runde was an Assistant Vice President for Business Development with Citigroup in Buenos Aires,

Argentina. Previously, he worked for BankBoston Argentina's corporate foundation. Earlier in his career, he was an investment banker with Alex Brown & Sons. Before his government service, he served on various boards including Baltimore Reads, The Harvard Cooperative Society, Grupo Innova, and the American Society of the River Plate. Mr. Runde holds a master's in public policy from the Kennedy School of Government at Harvard University and graduated cum laude with a Bachelor of Arts in Government from Dartmouth College.

**DR. JOHN SARGENT**  
PRESIDENT AND CO-FOUNDER  
BROADREACH HEALTHCARE

Dr. John Sargent has extensive experience in developing, implementing and managing large-scale health care programs in the US and the developing world. He is one of the Founders of BroadReach Healthcare and currently serves as President. Dr. Sargent is responsible for the delivery of all client engagements and for the design and implementation of BroadReach's innovative HIV/AIDS prevention, care, and treatment programs. He conceived and designed the South African ARV Treatment Program and established the company's operations in South Africa and Kenya. In addition to his work in South Africa, Dr. Sargent has worked on HIV/AIDS strategy and program design consultancies for governments, multi-lateral funding and assistance agencies, and global NGOs. Before assuming founding BroadReach, he served as Senior Director and National Practice Leader at the Advisory Board Company - a Washington, DC based health care research, consulting firm, and think tank. At the Advisory Board, Dr. Sargent helped found and manage a \$25M operations consulting practice, and was responsible for the overall leadership, management, and delivery of all operationally focused client engagements. Prior to this, he served as a management consultant within the New York office of APM/CSC Healthcare, a leading US health care consulting firm. Dr. Sargent received his undergraduate degree in Biology from Dartmouth College, his master's degree in Social and Cultural Anthropology as a Fulbright Scholar from Oxford University, and his medical degree from Harvard Medical School.

**ONNO SCHELLEKENS**  
MANAGING DIRECTOR, PHARMACCESS FOUNDATION  
FOUNDER, HEALTH INSURANCE FUN (HIF)  
CO-FOUNDER, INVESTMENT FUND FOR HEALTH IN AFRICA (IFHA)

Mr. Onno Schellekens is Managing Director of the PharmAccess Foundation. PharmAccess is a not-for profit organization that provides medical, administrative and financial support to public and private health care providers and health insurers. Mr. Schellekens also founded a sister organization - the Health

Insurance Fund (HIF) in 2005. The HIF is funded through, amongst others, a 150 million USD grant from the Dutch government which is used to provide premium subsidies to health insurance schemes that provide coverage for low-income groups. It purchases services through private & public health care providers. Mr. Schellekens is co-founder of the Investment Fund for Health in Africa (IFHA). The IFHA was established in 2007 with substantial financial support from several large Dutch banks, insurers, investment funds and multinationals SNSReaal, ACHMEA, AEGON, FMO, Goldman Sachs, Heineken, Shell and Unilever. It provides risk-capital for the health sector in sub-Saharan Africa. Mr. Schellekens graduated from the University of Groningen with a Master's degree from the School of Management and Organization in 1989. After graduation Mr. Schellekens worked for 10 years in various positions for Solvay Pharmaceuticals. From 1998 to 2002, Mr. Schellekens was CEO of MarviQ, an application service provider. Mr. Schellekens is the author of several publications on health insurance, medical treatment and HIV/AIDS in Africa. In 2008, he won a prize from the International Finance Corporation (IFC) and the Financial Times for a provocative essay entitled "A new paradigm for increased access to healthcare in Africa."

**MICHAEL SEID**  
FOUNDER/MANAGING DIRECTOR  
MICHAEL SEID & ASSOCIATES

Michael H. Seid is the founder and Managing Director of Michael H. Seid & Associates, LLC, (MSA) a domestic and international franchise advisory firm. He has over 20 years experience as a Senior Operations and Financial Executive or Consultant for companies within the franchise, retail, restaurant, hospitality and service industries as well as having been a franchisee. Michael consults with companies on the appropriateness of franchising, both domestic and international, as a method to obtain their long-term expansion goals and in the design and development of their franchise systems. He assists established franchisors, multi-unit companies and multi-branded companies in tactical planning, headquarters and field support systems, manuals and training programs, marketing and expansion strategies, franchise relations, crisis management, expert witness, litigation support and the strategic restructuring of franchise systems. He serves as the back-up servicer for transactions related to royalty securitization for franchisors. Michael was a senior officer for Supercuts, an international franchisor of hair care salons and was also a franchisee of the system. He was a Senior Vice President of Seligman and Latz and was Secretary Treasurer/Chief Operating Officer for Phillips Son & Neale (US), an international Fine Art Auction and Appraisal Company. Michael was a principal advisor to the Franchise Group of the New York investment-banking firm, Kidder, Peabody & Company. Michael is also a non practicing Certified Public Accountant, and is a frequent speaker at programs for the International Franchise Association,

universities, law schools, retail and professional organizations. He has written numerous articles on franchising, is often quoted and interviewed in the print and electronic media, is on the Board of Editors of LJA's Franchising Business & Law Alert and is a member of the Strategic Advisory Board of the Wayne Huizenga Graduate School of Entrepreneurship of Nova Southeastern University, Fort Lauderdale, FL. Together with the late Dave Thomas, Founder of Wendy's, Michael is the co-author of Franchising for Dummies, published by IDG Books Worldwide. Michael H. Seid & Associates is a member of the International Franchise Association's (IFA) Supplier Forum (SF) and Michael serves on the SF's Board of Directors as a Past Chair. As SF Chair, he was an ex-officio member of the Board of Directors of the IFA and a participant on its Executive Committee. He is a member of the Board of Directors of the IFA, the first and only time a professional services provider has been elected to the board in the association's history. Michael is a trustee of the International Franchise Association Educational Foundation and is a member of several IFA and SF committees. He has completed the requirements and has been awarded the designation of CFE (Certified Franchise Executive) by the International Franchise Association, is a member of the New York State Society of CPAs and an associate member of the American Bar Association.

#### **MADIKÉ SEYE**

VICE PRESIDENT

GLAXOSMITHKLINE PHARMACEUTICAL, SUB-SAHARAN AFRICA

Madiké Seye is currently the Vice President of GlaxoSmithKline Pharmaceutical, Sub-Saharan Africa, where he manages 46 countries in five geographical regions (West Africa, Central Africa, East Africa, Southern Africa and South Africa). Mr. Seye has twenty years of post qualification experience in the pharmaceutical industry, fast moving consumer goods (FMCG), and biological (vaccines) through different roles (sales, marketing, finance, general management) and in different geographical areas (Francophone West & Central Africa, Nigeria, Ghana, Kenya, France, Canada, and South Africa). He has been posted in Senegal (6 years), Abidjan (9 years) and Lagos (3 years and 6 months). Mr. Seye is also fluent in French, English, and Wolof with notions of Spanish and Portuguese.

#### **NII SIMMONDS**

AFRICAN BLOGGER, NUBIAN CHEETAH EHEALTH BLOG

Nii Simmonds is a blogger on African development and e-health; he is also the founder of NAFRICOM, a non-profit trade association for IT Software and Technology Services industry for Africa. Mr. Simmonds is a Co-founder of EmergingICTGroup, a global ICT research, training, and advisory/consultancy. Through his experience working with

many African oriented organizations in the field of Information Technology, development, and globalization, Mr. Simmonds has become a leading speaker and presenter on African development, ICT policies, outsourcing/BPO market in Africa and other emerging markets, social entrepreneurship, technology education, and Globalization. Mr. Simmonds is a consultant specializing in corporate finance, globalization, business strategy, and outsourcing. Mr. Simmonds is recognized for his research in globalization and offshore markets. He received his B.S. in Management/Finance from Smeal College of Business at Pennsylvania State University and a minor in Information Systems and Statistical Analysis. He also holds a Business Process Outsourcing Master Certificate from the Wharton School.

#### **DR. PETER A. SINGER**

SENIOR SCIENTIST AND PROFESSOR OF MEDICINE, SUN LIFE FINANCIAL CHAIR IN BIOETHICS  
MCLAUGHLIN-ROTMAN CENTRE FOR GLOBAL HEALTH -  
UNIVERSITY HEALTH NETWORK AND UNIVERSITY OF TORONTO

Professor Peter A. Singer is Senior Scientist, Professor of Medicine, and Sun Life Financial Chair in Bioethics at the McLaughlin-Rotman Centre for Global Health, University Health Network and University of Toronto. Singer's research is on life sciences and the developing world - how technologies make the transition from 'lab to village.' In 2007, Singer received the Michael Smith Prize as Canada's Health Research of the Year in Population Health and Health Services. He is a Fellow of the Canadian Academy of Health Sciences and the Royal Society of Canada. He has published over 240 research articles, received over \$50 million in research grants, and trained over 70 students. Singer is a member of the Scientific Advisory Board of the Bill & Melinda Gates Foundation Grand Challenges for Global Health Initiative. He studied internal medicine at University of Toronto, medical ethics at University of Chicago, public health at Yale University, and management at Harvard Business School.

#### **DR. JEFFREY STURCHIO**

VICE PRESIDENT OF CORPORATE RESPONSIBILITY,  
MERCK & CO., INC.  
PRESIDENT, THE MERCK FOUNDATION  
CHAIRMAN, THE CORPORATE COUNCIL ON AFRICA

Dr. Jeffrey L. Sturchio is Vice President of Corporate Responsibility, at Merck & Co., where he manages a portfolio of activities including the Merck Company Foundation/Corporate Contributions, the Merck Institute for Science Education, the Merck Childhood Asthma Network, global health partnerships (including the Merck MECTIZAN Donation Program), global HIV/AIDS access programs,

corporate responsibility reporting and the Merck Archives. Since 2000, Dr. Sturchio has been centrally involved in Merck's participation in the UN/Industry Accelerating Access Initiative to help improve HIV/AIDS care and treatment in the developing world. He is a member of the board of the African Comprehensive HIV/AIDS Partnerships in Botswana and also a member of the private sector delegation to the Board of the Global Fund to Fight AIDS, TB and Malaria. Dr. Sturchio also serves as Chairman of the Corporate Council on Africa, an organization of nearly 200 U.S. companies representing some 85 per cent of the U.S. private sector investments in Africa. Dr. Sturchio received a BA in History (1973) from Princeton University and a Ph.D. in the History and Sociology of Science from the University of Pennsylvania (1981). He has previously worked at the AT&T Archives, the Beckman Center for the History of Chemistry at the University of Pennsylvania, Rutgers University, and the New Jersey Institute of Technology. He has also been a Postdoctoral Fellow and Senior Fellow at the Smithsonian Institution's National Museum of American History. His publications include *Chemistry in America, 1876-1976: Historical Indicators* (1985), *Values & Visions: A Merck Century* (1991), 'Against: Direct to consumer advertising is medicalising normal human experience' (with S. Bonaccorso), *British Medical Journal* (2002), 'Successful public-private partnerships in global health: lessons from the MECTIZAN Donation Program' in *The Economics of Essential Medicines* (2002), and 'Business and global health in an era of globalization: reflections on public/private partnerships as a cultural innovation' in *Cultural Politics in a Global Age* (2008).

#### **CAROL J. THOMPSON**

DEPUTY ASSISTANT SECRETARY, AFRICAN AFFAIRS  
U.S. DEPARTMENT OF STATE

Carol J. Thompson joined the Department of State on February 13, 2006 as the Deputy Assistant Secretary for African Affairs. In this capacity, Ms. Thompson oversees health issues, public diplomacy and public affairs efforts, and Southern African Affairs for the Bureau of African Affairs within the U.S. Department of State. Prior to joining the Department of State, Ms. Thompson served as the Director of the Office of National AIDS Policy (ONAP) at the White House. In doing so, she spearheaded the United States' government's response to both domestic and international HIV/AIDS issues, coordinating policy across federal agencies. Ms. Thompson joined ONAP in November 2002, as Deputy Director; in that role, Ms. Thompson, participated in the development and implementation of President Bush's Emergency Plan for AIDS Relief, commonly called PEPFAR. This program is closely aligned with the Bureau of African Affairs, as 12 of the 15 PEPFAR "focus countries" are in sub-Saharan Africa. Ms. Thompson has an extensive record of public service. In 2001, she joined the Office of the Chief of Staff at the White House, having previously worked on health care and trade policy issues at the U.S. Department of Health and Human Services and the

Office of the U.S. Trade Representative respectively. Ms. Thompson has a Bachelor of Arts degree from the University of California at Los Angeles.

#### **CLAIRE THWAITES**

HEAD, THE VODAFONE FOUNDATION & UNITED NATIONS  
FOUNDATION TECHNOLOGY PARTNERSHIP  
UNITED NATIONS FOUNDATION

Claire Thwaites joined the UN Foundation in December 2007; she heads the Partnership between the Vodafone Foundation and the United Nations Foundation. Before her current role, Ms. Thwaites was based in Brussels as head of EU Affairs for Vodafone. In that role she oversaw telecommunications regulatory policy developments and political engagement with the EU institutions. Previously Ms. Thwaites led international government affairs at Vodafone, based in the UK, working with Vodafone's subsidiaries world-wide to increase political engagement. Prior to that, Ms. Thwaites was vice president of government affairs at Marconi and a senior manager of government affairs at Allied Domecq. She has worked for members of the UK Parliament, the European Parliament and also in the House of Representatives. Ms. Thwaites has a degree in political science from the University of Leicester in the UK.

#### **DR. BART VANDER PLAETSE**

CEO  
APPAREL LESOTHO ALLIANCE TO FIGHT AIDS (ALAFI)

Dr. Bart Vander Plaetse is CEO of the Apparel Lesotho Alliance to fight AIDS (ALAFI), an award winning public private partnership that makes a difference in the Lesotho private sector by mitigating the impact of HIV & AIDS. Recently, ALAFI received the regional Drivers of Change award in the business section. This prestigious non-monetary award recognizes outstanding new ways of working to overcome poverty. Bart has more than 15 years of working experience in NGO, bilateral and multilateral context in Africa (Rwanda, DRC, Zimbabwe, Mali, Malawi, Nigeria, Niger, Lesotho) and Belgium. Before moving to Lesotho in early 2008, he headed the institutional development department in the Niger Ministry of Health, on behalf of the Belgian Technical Corporation. Earlier on, he was Chief of Party for large bilateral cooperation programs in Nigeria (UK's DFID) and Malawi (The Netherlands). He has focused on Public Private Partnerships in different settings such as Primary Health Care in Mali, Emergency Obstetric Care in Malawi, Enabling Policy Environment in Nigeria, and most eminent in his current role in Lesotho. His other specialties (besides PPP and managing large programs in challenging contexts) include Health Systems strengthening, Public Sector Reform, Donor coordination, Partnership Working and Management strengthening. Dr. Vander Plaetse is the author of several publications on International Public Health. He is Doctor of Medicine, specialized in Tropical Medicine since

1991 and obtained his Masters in Public Health and International Development in 2000. He is currently studying advanced Project Finance and Financial Modeling techniques, in order to further leverage PPP's in the health sector.

**DIANE WILLKENS**  
PRESIDENT AND CEO  
DEVELOPMENT FINANCE INTERNATIONAL

Since founding Development Finance International (DFI) more than seventeen years ago, Diane has built DFI into a global consulting firm with a reputation for excellence as a leader in international development, including the business and practice of development and donor funding, international procurement, public-private partnerships, and corporate social responsibility. In addition to her corporate work which includes support to many Fortune 100 companies, Diane has advised numerous national trade promotion agencies, international trade associations, U.S. Government agencies, and multilateral organizations. Prior to DFI, Diane worked with Digital Equipment Corporation for seven years in its Washington-based international Trade office. Diane was the architect and manager of Digital's successful worldwide start-up Development Agencies Group. Prior to Digital Diane practiced international corporate law for five years and earlier completed a federal court clerkship.

**HOLLY WISE**  
PRESIDENT  
WISE SOLUTIONS, LLC

Through her consultancy practice, Wise Solutions LLC, Holly brings international development, corporate social responsibility, public-private alliance, and business development expertise to corporations, foundations and non-profits. She serves as a senior fellow at Harvard's Kennedy School of Government, teaches enterprise development at Georgetown University School of Foreign Service, and sits on the boards of WRAP, GlobalGiving and LivingGoods. Ms. Wise is a member of the Council on Foreign Relations. She spent 26 years in the Foreign Service with the US Agency for International Development (USAID), achieving the diplomatic rank of Minister Counselor. She is the founder and first Secretariat Director of the Global Development Alliance, USAID's business model that forges strategic alliances between public and private partners in addressing international development issues. Under her leadership 300 alliances were formed with \$1.1 billion in USAID funding leveraging \$3.8 billion in private resources for the world's poor. In addition to overseas tours in Uganda, Kenya, Barbados, the Philippines and China, Ms. Wise served as USAID chair at the National Defense University where she taught political science, environmental courses, and published research on China. Ms. Wise is a Phi

Beta Kappa graduate of Connecticut College and holds advanced degrees from Yale University and the National Defense University.

**CHRISTY L. WISTAR**  
VICE PRESIDENT  
ABBOTT FUND TANZANIA

Christy Wistar is responsible for leading the Abbott Fund philanthropic strategy in Tanzania, including oversight of the new Abbott Fund office in Dar es Salaam, and all Abbott Fund-supported programs and engagement with key partners and stakeholders in the country. During her 24 years with Abbott, she has held sales, marketing and management positions, including serving as the vice president of U.S. Marketing in the Abbott Diagnostics Division and director of Investor Relations. She holds a Masters of Business Administration from Northwestern University and received her undergraduate education in International Business from San Francisco State University.

**DR. DAWIT WOLDAY**  
EXECUTIVE DIRECTOR  
MEDICAL BIOTECH LABORATORIES

Dr. Dawit Wolday joined Medical Biotech Laboratories (MBL), as the Executive Director in 2007. The previous year he was head of the National HIV Laboratory (NHL) of the Ethiopian Health and Nutrition Research Institute (EHNRI). Dr. Wolday is also a lecturer in Immunology for Postgraduate Studies at the Addis Ababa University with extensive experience in HIV/AIDS and infectious diseases, as well as public-private partnerships in health. In 2007, he was also awarded a grant from the PharmAccess Foundation to study HIV drug resistance in Addis Ababa. He holds a M.D., M.Sc. in Medical Microbiology, as well as a Ph.D in Immunology.

**ADV. KURT WORRALL-CLARE**  
CEO  
HOSPITAL ASSOCIATION OF SOUTH AFRICA

In addition to his position with the Hospital Association of South Africa, Adv. K. Worrall-Clare is also the Chairman of the Private Health Forum (PHF) which represents the interests of private health within the Republic of South Africa. He is a respected commentator on health related law with numerous academic publications. He has also taught courses in health care policy and ethics. In October 1998 he was admitted as an Advocate of the High Court. He lectured part-time at the University of Durban-Westville in the Faculty of Public Law and at the University of Natal (Durban) in the Faculty of Procedural Law before joining Hasa as an Executive Officer. In his work on legislative

development and interpretation, he formalized the concept of a Children's Commissioner which was initially considered for the Provincial Constitution of KwaZulu-Natal, and currently enshrined in the Provincial Constitution of the Western Cape. Before joining Hasa he also served as special legal advisor to several members of parliament. He was also one of 47 international young achievers recognized for outstanding "social entrepreneurship." This achievement saw the young Kurt appointed as a member of the International Common Futures Forum. His interests include mental health parity, writing, academic research and genealogy. Kurt has the following degrees and qualifications: BA (Humanities), Postgraduate LLB, and a Postgraduate Diploma in Forensic Auditing and Criminal Justice. He is currently completing his MA in Applied Ethics (Biomedical) for Professionals at the University of the Witwatersrand.

#### **DR. PRASHANT YADAV**

PROFESSOR OF SUPPLY CHAIN MANAGEMENT, MIT-ZARAGOZA INTERNATIONAL LOGISTICS PROGRAM RESEARCH AFFILIATE, MIT CENTER FOR TRANSPORTATION AND LOGISTICS

Dr. Prashant Yadav is a professor of supply chain management at the MIT-Zaragoza International Logistics Program and a research affiliate at the MIT Center for Transportation and Logistics. Dr. Yadav has been involved in numerous research and consulting engagements in the area of supply chain management, pharmaceutical sales resource allocation and sales forecasting at several large and mid-sized companies. He also consults for the World Bank, DFID and other organizations. Prior to joining MIT-Zaragoza, Dr. Yadav worked in pharmaceutical strategy, supply chain design and operations planning. Dr. Yadav is the author of many scientific publications and his work has been featured in various print and broadcast media. He is also a frequent speaker at various academic and practitioner conferences on pharmaceutical supply chains in Europe and North America.

#### **DR. DEBREWOK ZEWIDIE**

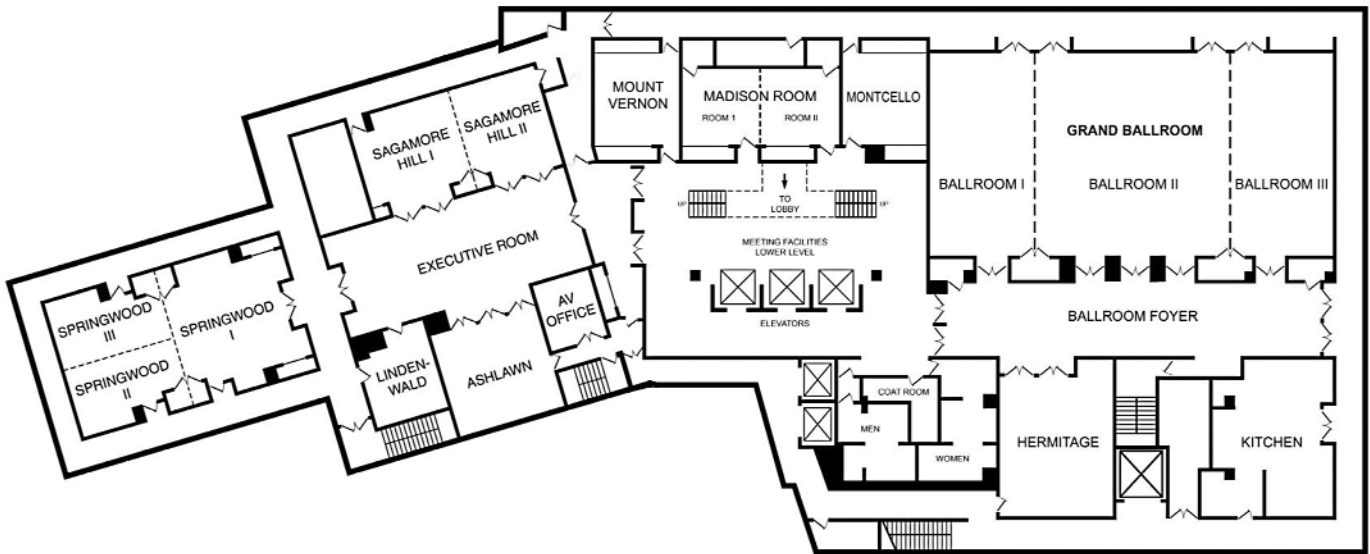
DIRECTOR, GLOBAL HIV/AIDS PROGRAM  
THE WORLD BANK

Dr. Debrework Zewdie has spent the last 20 years fighting HIV/AIDS as a scientist, strategist, manager, advocate and activist. Her dedication and leadership have helped transform the response to the epidemic at the international, regional, national and community levels. She has been a supportive partner with UNAIDS since its inception, working closely with the Executive Director to expand political and financial commitment to HIV prevention, care and treatment around the world. Dr. Zewdie is currently Director of the World Bank's Global HIV/AIDS Program, where she provides

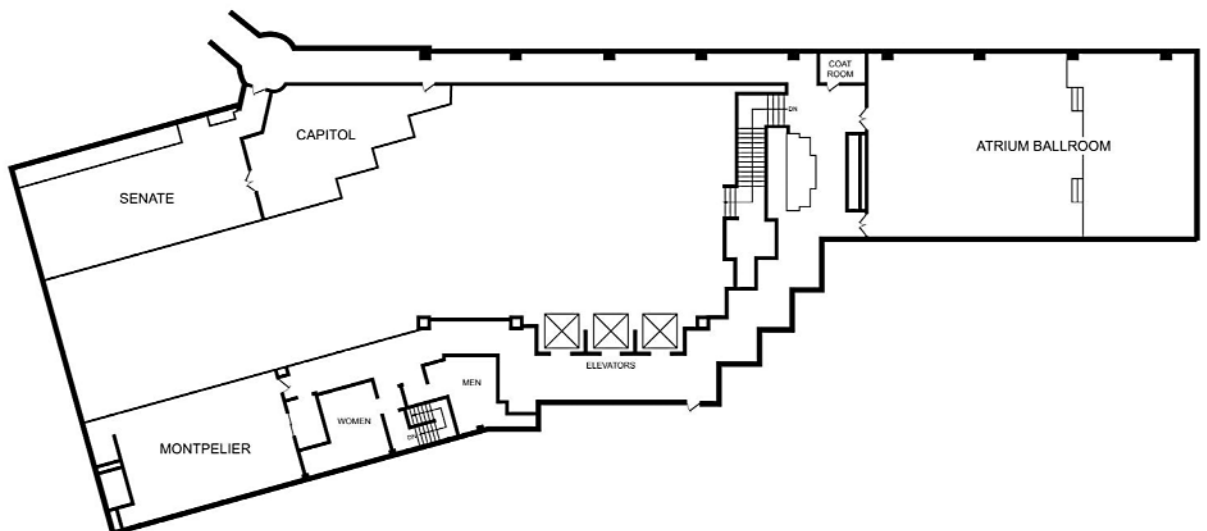
overall strategic and technical leadership to the Bank's AIDS efforts. She serves as the Bank's UNAIDS Global Coordinator and represents the institution as a member of the UNAIDS Program Coordinating Board, contributing to the development and implementation of global HIV policies and strategies. Under her stewardship, the Bank's AIDS portfolio has expanded dramatically. She created and led the AIDS Campaign Team for Africa (ACTAfrica), which developed the strategy for Intensifying Action against HIV/AIDS in Africa. This groundbreaking strategy resulted in the Multi-country AIDS Program for Africa, which committed US\$1 billion to support AIDS programs in 35 countries, at a time when international funding to combat the epidemic was tragically low. The MAP fundamentally changed the scope of the World Bank AIDS response, becoming the first multi-sectoral program to provide civil society and the private sector with direct and long-term financing to support HIV programs of national scale. Prior to joining the World Bank, Dr. Zewdie was Deputy Director of the Africa Region for the AIDS Control and Prevention project (AIDSCAP) of Family Health International, the largest global AIDS program at that time. There she worked at the regional level to strengthen program implementation in 17 African countries. In her home country of Ethiopia, Dr. Zewdie had a rich career as a researcher, Associate Professor of Immunology, and program manager on a range of public health challenges. She served as Deputy Director and Acting Director of the National Research Institute of Health, established and headed the National Referral Laboratory for AIDS in Ethiopia, and served as Program Manager of Ethiopia's AIDS/STD Prevention and Control Program. In 1985, she identified the first HIV-positive Ethiopian with a team of physicians. She continues to serve on several Boards, including the International AIDS Society. Dr. Zewdie is a founding vice president of the Society for Women and AIDS in Africa, where she brought to bear her perspectives as an African woman. In addition to UNAIDS and the World Bank, Dr. Zewdie has deep working knowledge of national AIDS programs, the Global Fund for AIDS, Tuberculosis and Malaria, bilateral donors such as PEPFAR and DFID, and civil society organizations. In November 2007, on the request of the GFATM Executive Director, Dr. Zewdie was seconded to GFATM to lead its Operations Department, the institution's largest unit with two-thirds of total global staff. Dr. Zewdie was selected on the basis of her track record establishing and implementing AIDS programs at the international, regional and country levels. In her seven-month secondment at GFATM, Dr. Zewdie restructured the Operations Department, put needed systems in place and built teams to help the Fund achieve its mandate. Dr. Zewdie received her Ph.D. in Immunology from the University of London and was a Senior MacArthur Fellow at Harvard University's School of Population and Development Studies. She has published numerous journal articles and book chapters on a variety of public health subjects.

# The Washington Court Hotel Floor

Lower Lobby Level

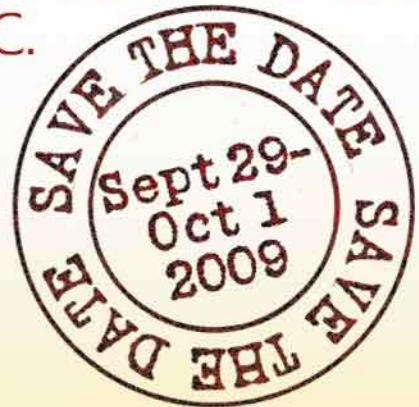


Mezzanine Level



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