

Corporate Council on Africa – Power Infrastructure Development Workshop

GE Energy Project Development



imagination at work

Oct. 9th, 2007
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Global Development & Strategic Initiatives ...

Energy



- Power Generation
- Energy Services
Transactional / Contractual
- Technology Leader
- Global Development

Water



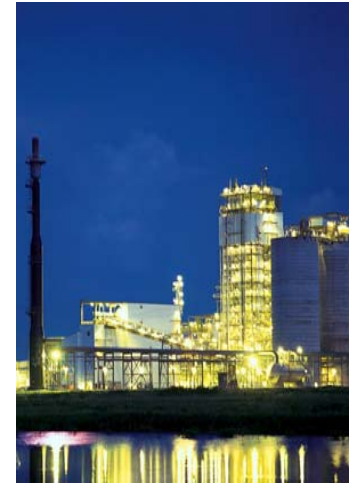
- Desalination
- Advanced membranes
- Separation solutions
- water re-use & wastewater

Energy Financial Services



- Structured equity
- Leveraged leasing
- Partnerships
- Project finance
- Broad based
Commercial finance

Global Development & Strategic Initiative



- From project concept
until Financial Close
- As joint owners,
enhance project value
- Development track-
record

Global Development & Strategic Initiatives ...

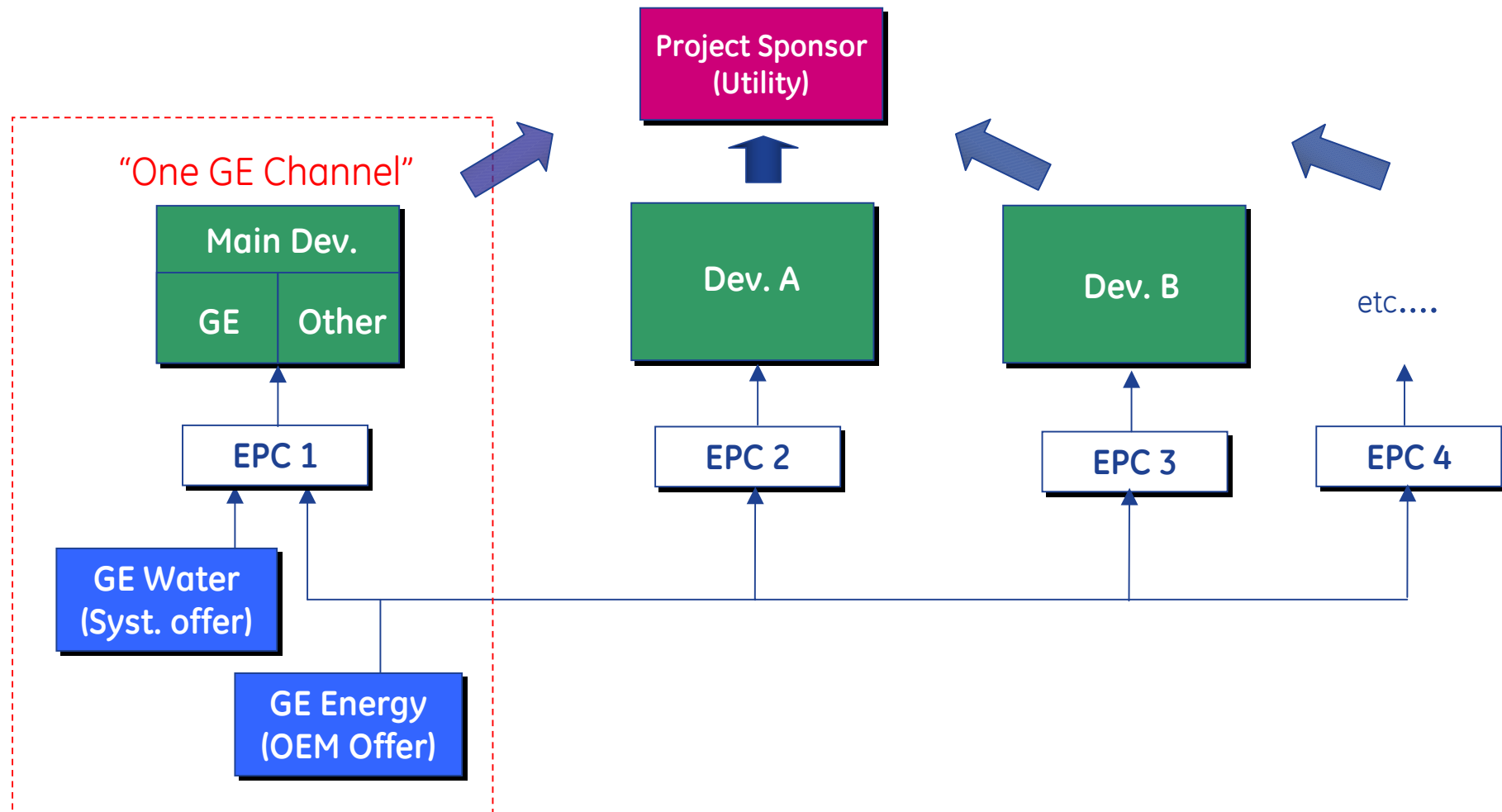


GDSI Leverages GE Extensive Resources

GE Energy Financial Services' strengths

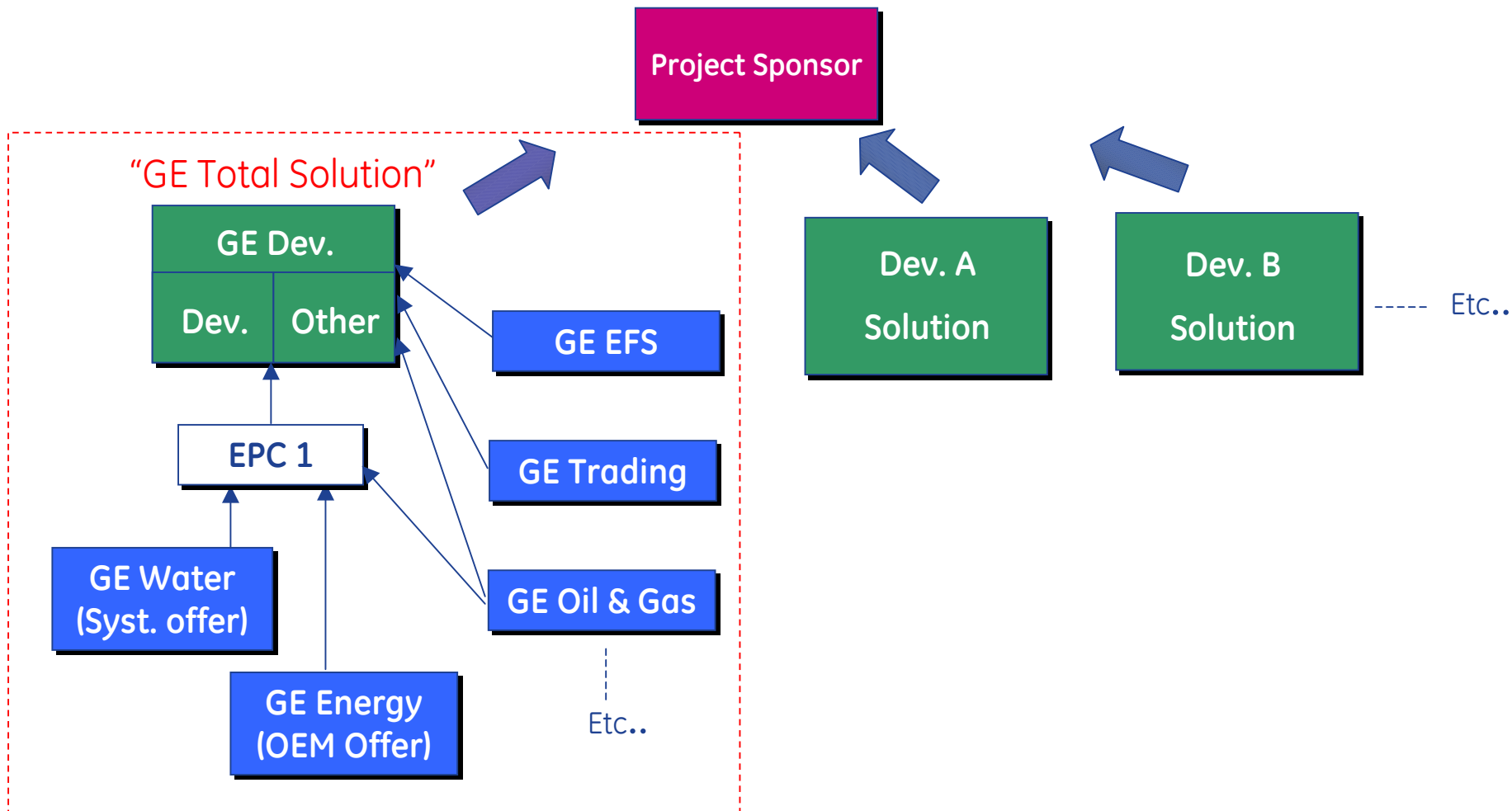


Structured Projects Approach.. *Reactive*



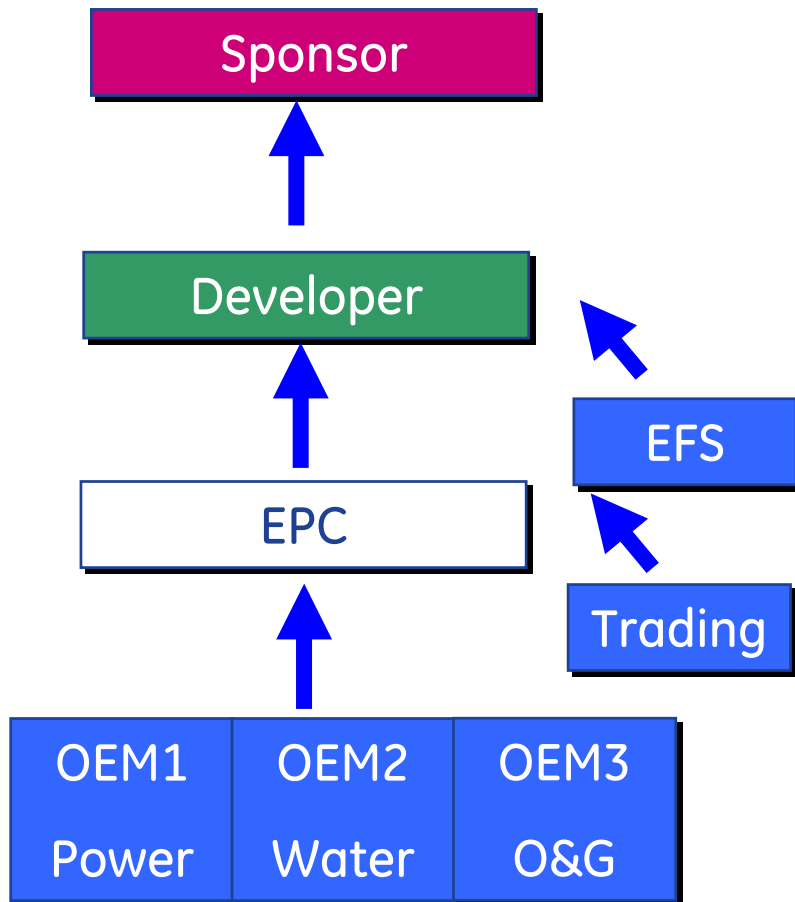
Putting together a Winning team

Unstructured Projects Approach..Proactive



Providing a Bankable Total Solution

Where can GE strengths add value ...?



- Enhanced project credibility
- Development budget co-funding
- Technical expertise
- Development expertise
- Deal structuring support
- Financing expertise
- Selectively, co-investment
- Global perspective
- World Class Partners