

PROVISION OF INFRASTRUCTURE TO STIMULATE PRIVATE SECTOR DEVELOPMENT

PRESENTED BY
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REGIMANUEL GRAY LIMITED

WWW.REGIMANUELGRAY.COM

- REGIMANUEL GRAY LIMITED ESTABLISHED 1991 AS AN AMERICAN/ GHANAIAN JOINT VENTURE.
- REAL ESTATE DEVELOPMENT, HOMEBUILDING, GENERAL CONSTRUCTION, CIVIL WORKS.
- PRIMARY MARKET IN GHANA SINCE 1991. DEVELOPED OVER 700 ACRES. CONSTRUCTED AND SOLD OVER 2,000 HOUSES
- ESTABLISHED IN SIERRA LEONE 1995 AND LIBERIA IN 1996.
- SUBSIDIARIES INCLUDE BLOCK MANUFACTURING, PROPERTY MANAGEMENT AND SWIMMING POOL CONSTRUCTION.

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- GOVERNMENTS IN DEVELOPING COUNTRIES HAVE TREMENDOUS PRESSURE TO PROVIDE BASIC INFRASTRUCTURE SERVICES SUCH AS ROADS, WATER AND ELECTRICITY.
- DUE TO THE LARGE DEMAND AND FINITE RESOURCES, THE PROVISION OF INFRASTRUCTURE TAKES A LONG TIME TO TRICKLE DOWN TO THE LEVEL OF DIRECT PRODUCTIVE USEFULNESS TO THE PRIVATE SECTOR.
- THE PRIVATE SECTOR NEEDS ACCESS TO INFRASTRUCTURE TO DEVELOP, THIS INCLUDES
 - LAND WITH TRANSFERABLE TITLE
 - ALL WEATHER ACCESS ROADS
 - WATER
 - ELECTRICITY
 - DRAINAGE

WITHOUT THE PROVISION OF THESE SERVICES, PRIVATE SECTOR DEVELOPMENT WILL BE CONSTRAINED

PROVISION OF INFRASTRUCTURE SERVICES THROUGH PRIVATE/ PUBLIC PARTNERSHIP – PAY AS YOU GO SCHEME

- ADOPT PRIVATE/ PUBLIC PARTNERSHIP IN THE PROVISION OF INFRASTRUCTURE TO THE PRIVATE SECTOR
- ESTABLISHMENT OF SPECIAL PURPOSE ENTITY FOR DEVELOPMENT
- GOVERNMENT PROVIDES ACCESS TO LAND
- PRIVATE SECTOR DEVELOPS LAND AND PROVIDES INFRASTRUCTURE SERVICES
 - COMMERCIAL
 - INDUSTRIAL
 - RESIDENTIAL
- LARGE SCALE PHASED PROJECTS TO OBTAIN ECONOMIES OF SCALE
- FINANCING OFF BUDGET THROUGH FINANCIAL INSTITUTIONS
- LONG TERM FACILITIES REPAYED THROUGH THE SALE OF SERVICED PLOTS TO PRIVATE DEVELOPERS/ END USERS