

The Corporate Council on Africa and the United States Export-Import Bank's Increasing Capital Flows to Africa Conference

Sandton Convention Center, Johannesburg, South Africa, September 29 -30, 2004



Sponsored By:



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THE CORPORATE COUNCIL ON
AFRICA
WWW.AFRICACNCL.ORG

INCREASING CAPITAL FLOWS TO AFRICA CONFERENCE

CCA's Financing Task Force invites you to participate in the premier event focused on investment and financing opportunities for investors and financiers to take advantage of emerging African markets



OBJECTIVES

- Demonstrate that African markets can be profitable
- Highlight key viable financing opportunities in Africa
- Provide a platform for financiers to meet sponsors of projects in Africa
- Network with high level financiers involved in Africa

CONFERENCE PROGRAM

- Explore best practices for investing in Africa
- Analyze current trends in accessing liquidity through African capital markets
- Review effective mechanisms for public and private debt flows to Africa
- Examine case studies of high yield equity investments in Africa
- Learn about risk mitigation programs offered by the U.S. government and multi-lateral institutions

TARGET AUDIENCE

- U.S., European, Asian and African financial institutions operating in Africa and other institutions interested in expanding operations in Africa
- Equity fund managers, brokerage houses, private insurance and asset management companies
- Businesses involved in infrastructure, manufacturing, financial services, trade and related activities
- Representatives of U.S. and African governments and multi-lateral institutions, including the United Nations, World Bank Group and African regional integration groupings.

ARRANGED MEETINGS

Registered participants will receive a booklet containing information on featured investment projects in Africa. Sponsors of these projects will be in attendance at the conference. At the conference, CCA will arrange one-on-one meetings between participants and project sponsors.

AGENDA

WEDNESDAY, SEPTEMBER 29

8:00-9:30 a.m. Plenary Breakfast—
Increasing Capital Flows to Africa

Welcome and Introduction:

Stephen Hayes, President,
The Corporate Council on Africa

Frank Kennedy, Chair,
The Corporate Council on Africa's
Financing Task Force

Hon. Philip Merrill, President
and Chairman, Export-Import
Bank of the United States

Keynote Speaker:
H.E. Trevor Manuel,
Finance Minister, South Africa*

9:30-10:50 a.m. Workshop—
*Assessing Africa
Equity Capital Markets*

Speakers:
Adam Horowitz, Country
Manager of CEEMA and CEO of
Merrill Lynch South Africa,
Merrill Lynch

Geoffrey Rothschild, Director,
Corporate Marketing and
Communications, Johannesburg
Securities Exchange

David Griffiths, Senior
Managing Director, New York
Stock Exchange

Colin Coleman, Managing
Director, Goldman Sachs

Mahmoud Salem, Vice
President, Bank of New York

10:50-11:00 a.m. Break

**11:00-12:30 p.m. Investment and Project
Opportunities**

Conveners:
John Richter, U.S. Ex-Im
Bank, Regional Director for
Africa and the Middle East

Henry Steingass, Regional
Director for Africa & the
Middle East for the U.S. Trade
and Development Agency

Ileana Boza, Global Head-
Finance, Multilateral Investment
Committee Agency

Presentation of major infrastructure project opportunities such as the West Africa pipeline; the Dangote Group's \$700 million cement manufacturing facility in Obajana, Nigeria; the South African Government's transportation security initiative; the new greenfield ocean port in Limbe, Cameroon; the Kenya/Uganda extension of the oil pipeline; the EBIC ammonia plant in Egypt; Lesotho's Metolong Dam project; the Kudu Gas project in Namibia; telecommunications projects in Madagascar and Nigeria; desalination plant in Algeria; and more.

12:30-2:00p.m. Plenary Lunch—
Governance

Introduction:
Hon. J. Joseph Grandmaison,
Member, Board of Directors,
U.S. Ex-Im Bank

Keynote Speaker:
Obyezeksi Ezekwisi, Senior
Special Assistant to the
President of Nigeria

Zephirin Diabre, Associate
Administrator, United Nations
Development Programme

2:00-4:30 p.m. Workshop—
Debt Markets

Speakers:
Mahesh Kotecha, CEO,
Structured Credit International
Corporation (Moderator)

Jim Polan, Vice President,
Overseas Private Investment
Corporation

Mansour Kane, Regional
Manager Africa, Asia,
Multilateral Investment
Guarantee Agency

Andrew Millard, Head of
Specialized Finance &
Treasury, Imperial Bank

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Rick Lupini, Head of Capital Debt Markets-Corporate, Citigroup

6:30-8:30 p.m. Networking Reception

Honored Guest:

Hon. Jendayi Frazier, U.S. Ambassador to South Africa

Justin Chinyata, Chief Executive Officer, Loita Capital
Peter Wharton-Hood, Managing Director of Retail Banking, Standard Bank*

Workshop—*Agribusiness Financing*

Soula Proxenos, Managing Director, International Housing Finance Services, Fannie Mae

Workshop—*Black Empowerment and Investment in South Africa*

THURSDAY, SEPTEMBER 30

7:30-9:00 a.m. Plenary Breakfast
Topic—*Financing IT in Africa*

Speakers:

Robert Carolina, Partner, Carolina & Associates (Moderator)

Fola Ogunsiakan, Chief Executive Officer, Accelon

Claudia Koch, Chief Executive Officer, Ethos Technology Fund

9:00-11:00 a.m. Workshop—*Project/Structured Trade Finance*

Speakers:

Nathan Mintah, Director Corporate Finance & Advisory, HSBC Bank plc (Moderator)

Kenneth Hansen, Partner, Chadbourne & Parke

Faizal Jiwa, Divisional Head, Trade, Citigroup

Thomas Meyer, Head, Transport Infrastructure Finance, Imperial Bank

Terry Newendorp, Chairman & CEO, Taylor-DeJongh

John Schuster, Director-Power Projects, U.S. Ex-Im Bank

11:00-12:00 Noon Workshop—*SME's and Financing*

Speakers:

Mima Nedelcovych, Managing Director, Schaffer Global Group

Dr. Danisa Baloyi, 49th World Conference Chair and Immediate Past President, International Council for Small Business

Paul Christensen, Chief Executive Officer, ShoreCap Management

12:00-1:30 p.m. Plenary Session

Keynote Speaker:

Wiseman Nkuhlu, Chairperson—Steering Committee, NEPAD

Arunma Oteh, Treasurer, African Development Bank

1:40-3:00 p.m. Workshop—*Housing Finance Models*

Speakers:

Stephen Bernstein, Senior Advisor, U.S. Treasury (Moderator)

Fernando Gama, Senior Vice President, Everson Dodge International

Simon Stokley, CEO, South Africa Home Loans

Workshop—*Equity Markets*

Harold Doley, Chief Executive Officer, Doley Securities (Moderator)

Steven Cashin, Managing Director, Pan Africa Capital Fund

Kim Jaycox, CEO—Africa Fund, Emerging Markets Partnership

Meredith Marshal, Managing Director, Musa Capital Partners*

3:00-5:00 p.m. Roundtable Discussion

Panel of African, American, Asian, European and Middle Eastern investors discuss their perspectives on investing on the Continent

One-on-one meetings will be organized throughout the conference. An information packet on the projects and investment opportunities being presented will be provided to registered attendees both before and at the conference.

*To be confirmed

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CCA FINANCING TASK FORCE INCLUDES REPRESENTATIVES FROM THE FOLLOWING ORGANIZATIONS:

- Citigroup
- UNDP
- MIGA
- Export-Import Bank of the United States of America
- Overseas Private Investment Corporation
- United States Treasury Department
- HSBC Bank plc
- Bank of New York
- M & T Bank
- United Bank of Africa
- UBS International Inc.
- Databank Ltd.
- Doley Securities
- Emerging Markets Partnership
- Modern Africa Fund Managers
- Zephyr Management, L.P.
- Merrill Lynch
- Africa Millennium Fund
- Structured Credit International Corporation
- O'Melveny & Myers, LLP
- Ngarurh Investment Group
- Schaffer Global Group
- eStandards Forum

REGISTRATION FORM

REGISTRATION INFORMATION

Fax your registration form to (202) 835-1117

Register online at www.africacncl.org

Mail your registration form to:

The Corporate Council on Africa

1100 17th Street, N.W., Suite 1100, Washington, D.C. 20036

FOR UPDATED INFORMATION

Please view our website at www.africacncl.org

FORUM PRICES

	Price	# of tickets
Early Registration (ends August 15)	\$400.00	_____
Registration	\$500.00	_____

REGISTRANT DETAILS

Each registrant must complete

Mr Mrs Miss Ms Dr Other

Name _____

Title _____

Email _____

Organization _____

Type of business _____

Address _____

City _____

State _____

Country _____

Zip _____

Telephone _____

Fax _____

Please note: If you do not receive registration confirmation by September 15 please call CCA at (202) 835-1115.

DISCOUNTED AIRFARE

Discounted air fare is offered by South African Airways through the Customer Call Center. Participants can call direct into SAA's Customer Call Center at 1-800-722-9675. Please refer to the Corporate Council on Africa Conference Fare. Please visit CCA's website for telephone numbers in African countries.

PAYMENT OPTIONS

By check:

Mail to:

The Corporate Council on Africa
1100 17th Street, N.W., Suite 1100
Washington, D.C. 20036, USA

By credit card:

Please debit my card _____ Total payment

Visa American Express Master Card Diners Club

Card no. _____

Expiry date _____

Cardholder's name _____

Signature _____

Card billing address (if different from registration)

TERMS OF PAYMENT

Your forum registration is not guaranteed until payment has been received.

PAYMENT POLICY

Pre-registration payment is due two-weeks prior to the forum and includes all scheduled meal functions, refreshments, receptions and registration/forum materials. Your registration will not be confirmed until payment is received.

Signature _____

I agree to CCA's payment terms

CANCELLATION POLICY

All cancellations must be submitted in writing. Cancellations must be received prior to September 16, 2004. Any cancellations received after September 16, 2004 will result in a loss of registration fee. Registrations may be transferred to another qualified individual upon written request before September 16, 2004.

Thank you for registering for the Increasing Capital Flows to Africa Conference. If you have any question please contact us at cca@africacncl.org

HOTEL

The Intercontinental Sandton Sun & Towers Hotel
Sandton, Johannesburg 2146
27-11-780-5000

To secure the special conference rate use the following codes:

Sandton Sun: 2742.65

Sandton Towers: 2742.67